



Brownfields

Karen Weber, P.G.
State Brownfields Coordinator
Virginia DEQ

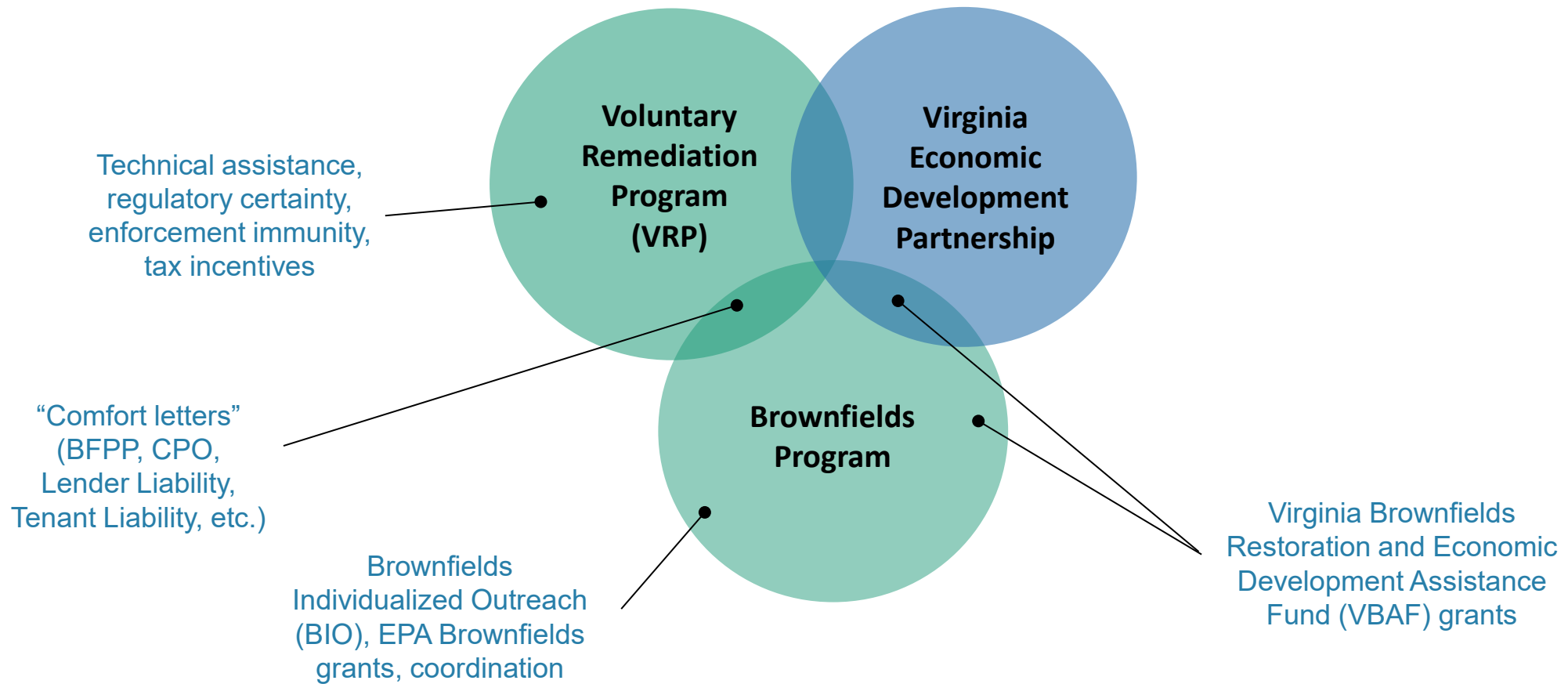


Brownfields Overview

- Defined by EPA as real property, the expansion, redevelopment, or reuse of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant.
- Goals
 - Overcoming barriers
 - Beneficial reuse that is realistic, achievable, has longevity
 - Improved economic viability (site specific and community wide)
- Brownfield Sites
 - Abandoned, blighted, dilapidated, underutilized
 - Commercial/Industrial, Residential, Construction Worker, Recreator, Trespasser
- Brownfield Program
 - Environmental, Economic, People

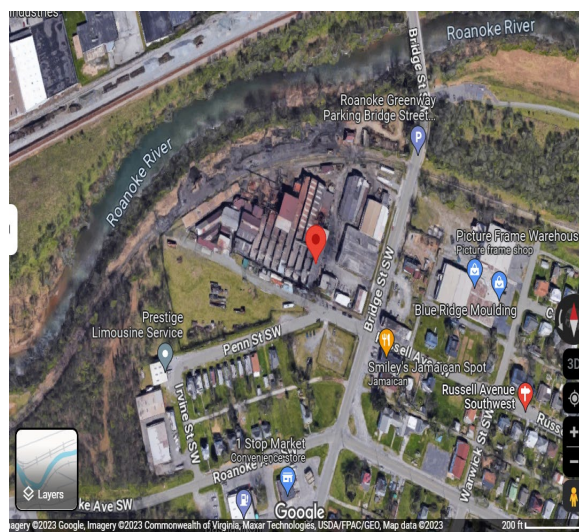


Virginia Brownfields-VRP Incentives and Assistance





Brownfields
can look very
different.



State Brownfields Funding

Virginia Brownfields Restoration and Economic Redevelopment Fund
State Program, \$2.25M Annually

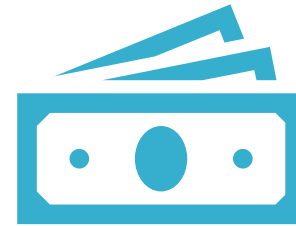


Assessment & Planning

Funds up to \$50,000

Rolling application

1:1 Match



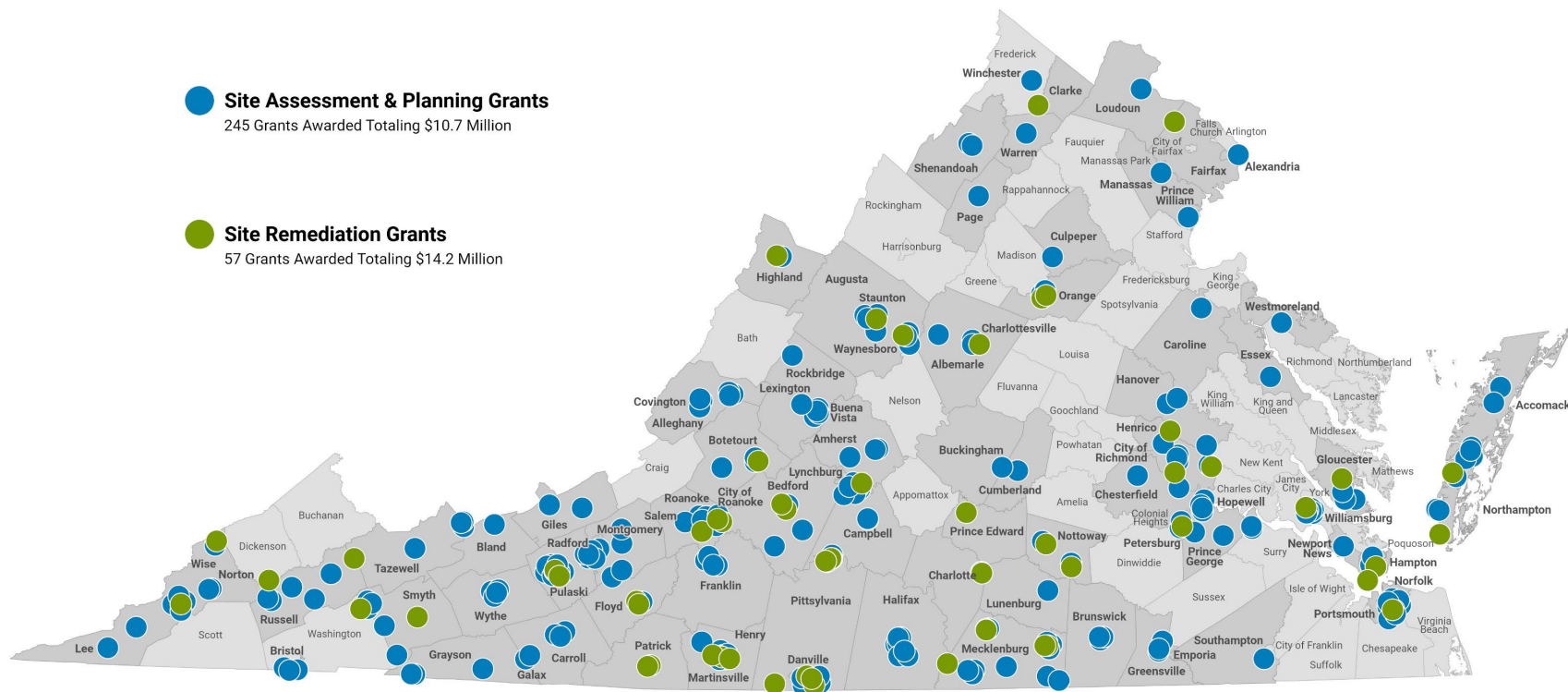
Site Remediation

Funds up to \$500,000

Competitive Process – Once/year

1:1 Match

VBAF Grant Awards (February 2026)



About Me?

Plays well with others and makes friends easily.

Contact:

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Virginia Tobacco Region Revitalization Commission

FY2027 Southern Virginia Program:

- Awards made in January and May 2027
- Total of \$5M

Selected Funding Priorities:

- Business Development – Regional Marketing Initiatives
- Business Development – Business District Redevelopment
- Tourism

TRRC/VSBFA Lending Partnership Program



Virginia Tobacco Region Revitalization Commission

Southwest Virginia Program

Business Development – Regional Economic Development Marketing Initiatives

Funding support for up to 50% of capacity building initiatives with clearly defined benefits. This can include:

- Marketing programs that support small businesses and attract new jobs and investment to communities and downtowns
- Marketing of available sites and buildings.
- Expansion of the DHCD led Building Opportunities on Main Street (BOOMS) and other similar initiatives targeted to underutilized business districts



Virginia Tobacco Region Revitalization Commission

Southwest Virginia Program

Business Development – Business District Redevelopment

Commission can support up to 50% of eligible costs for:

- Planning and Capacity Building
- Acquisition or renovations of buildings owned by public or nonprofit
- Support a public or private catalyst project for downtown
- Small Business Development Incentives – Business Launch



Virginia Tobacco Region Revitalization Commission

Southwest Virginia Program

Tourism

Commission can support up to 50% of eligible costs for:

- “Placemaking” mini-grants for tourism and outdoor recreation projects centered around business district revitalization
- Tourism infrastructure



Virginia Tobacco Region Revitalization Commission

Southwest Virginia Program

TRRC/VSBFA Lending Partnership Program

Partnership program with the Virginia Small Business Financing Authority to lend \$20M into Tobacco Region

Example Project: Chase City Lofts

- Lent \$4M to Chase City IDA to relend to developer Edwin Gaskin
- Gaskin undertaking historic tax credit renovation of former school
- Project will preserve building, create 17 new units in downtown
- Low interest rate made in exchange for workforce housing commitment

Tobacco Region Revitalization Commission

Contact information

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- **Sarah Capps, Southern Regional Director**
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INDUSTRIAL REVITALIZATION FUND

VAPDC Funding for the Future
August 12, 2026



VIRGINIA DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT
Partners for Better Communities



INDUSTRIAL REVITALIZATION FUND

The intent of the Industrial Revitalization Fund (IRF) program is to fund **shovel-ready projects** that will act as a catalyst to **spark additional private investment and job creation** in distressed areas that have been targeted for economic development and community revitalization as part of a larger economic restructuring or economic development strategy.

SINCE ITS INCEPTION IN 2012, THE IRF PROGRAM HAS



Assisted in over 180 projects across Virginia



Generating over \$250 million in public & private investment



Resulting in the creation of more than 2,000 jobs



INDUSTRIAL REVITALIZATION FUND (IRF) SNAPSHOT

WHAT

Funding for the rehabilitation of large-scale derelict structures no longer suited for their original purpose

WHY

To catalyze revitalization by eliminating blight through market-driven redevelopment

HOW

Grants or Loans of up to \$1,000,000 with a 1:1 match required

WHEN

Awarded Annually, with Summer 2026 Application Deadline **(July 31, 2026)**

WHO

Local Government applicants (can be on behalf of non-profit or for-profit)

BEFORE



ELIGIBLE PROPERTIES

The program is targeted toward **vacant and deteriorated** properties whose poor condition creates a notion of physical and economic blight in the surrounding area and is a deterrent to surrounding development.

Former Uses

Manufacturing
Department Stores
Warehousing
Theaters
Hotels
Transportation
Shopping Centers
Power Production
School Buildings
Residential

Ineligible

Greenfield Sites
Scattered Sites



AFTER



ELIGIBLE END USES

Hotels

Retail

Community center

Museum

Event space

Restaurant

Brewery

Theater

Shared workspaces

Business incubator

Childcare centers

Manufacturing

Tech centers

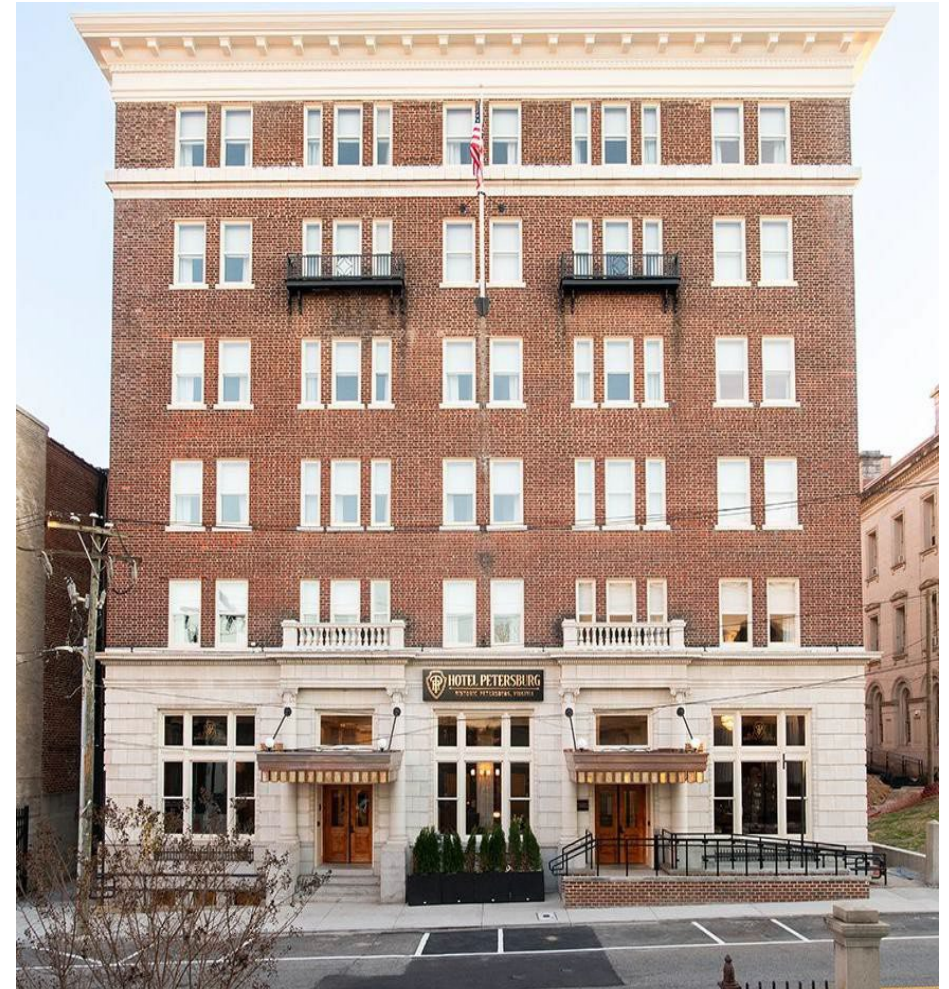
Community kitchens

Food service

Art studios

Mixed use*

*For mixed use, at least 25% of the total sq ft must be allocated to commercial use



BEFORE



AFTER

ALLOWABLE ACTIVITIES

The IRF program is flexibly designed so that funds can be used for a wide variety of revitalization and redevelopment activities such as **acquisition, rehabilitation, or repair** (including securing and stabilizing for subsequent reuse) of specific structures, as well as **demolition, removal,** and other **physical activities**.

Funds may not be used solely for acquisition or demolition unless it can be demonstrated that the locality has committed other redevelopment funds to the property, and there is a market-based redevelopment plan outlining reuse options, target markets/niches, and a property marketing strategy including the entity responsible for implementation. Generally, demolition should be used only in circumstances where the size or location of a building precludes any significant redevelopment potential or in cases where there is an imminent safety threat.



MATCH

To demonstrate project viability and the applicant's commitment, applicants are **required to provide a 100 percent (1:1) match from private or public sources.**

The match must either be cash or documented costs that are **directly associated with the improvements to the property where IRF funds are expended.**

Local match may include federal (CDBG or other), state, local, and private funds spent on activities directly related to the targeted project **within the last full fiscal year (July 1, 2025).**

ELIGIBLE MATCH

- Acquisition costs
- Documented costs directly associated with physical activities on the IRF project site
- Construction-related soft costs such as engineering, design or architectural activities
- Investments into Machinery & Tools
- Public notices, permit or dumping fees and inspections costs (or waivers of such) directly related to physical activities
- No more than five percent (5%) local match will be accepted as in-kind or cash for out-of-pocket administrative costs

INELIGIBLE MATCH

- State or local taxes
- Site remediation funded by VBAF
- Interest or principal payments on current debt on the property
- Investments in Business Personal/Tangible Property (Furniture, Fixtures, and Equipment)



ELIGIBLE APPLICANTS

Only **local governments** (cities, counties, or towns), and **regional or local economic or industrial development authorities** may submit applications for IRF Planning Grants.

A unit of local government may apply directly for funding to use on publicly owned property **OR** on behalf of a for-profit or non-profit entity for privately owned property.

Localities may designate a redevelopment authority or another similar organization as an agent for project implementation and administration.

GRANTS

- The property is publicly owned
- A privately owned property has an option agreement or contract in place for purchase by a local government at the time of the application
- The private property is owned by a not-for-profit, tax-exempt entity

LOANS

- The property is owned by a private, for-profit entity & the end-use will be owned by a private, for-profit business
- IRF Grant/Loans may be funded as a grant to the applicant local government (or local Development Authority), who will in turn make a loan to the for-profit entity.

FUNDING PRIORITIES



Relationship to a local or regional economic development strategy



Project with a clear end use



High degree of blight and deterioration to be addressed



End use has clear & significant community economic impact



Project readiness



High economic distress in project locality



Millwald Theater

Town of Wytheville (FY2021)

The Town of Wytheville rehabilitated the historic Millwald Theatre as a community auditorium for live and film entertainment as well as a center for performing arts education. The IRF award was used for demolition and new construction within the existing structure, a new HVAC system, new plumbing, and electrical upgrades.

IRF Award	\$500,000
Appalachian Regional Commission	\$500,000
Town of Wytheville	\$658,000
Fundraising	\$416,900
Other Grants	\$285,000
Historic Tax Credits	\$968,936
New Market Tax Credits	<u>\$1,628,640</u>
Total	\$4,957,476



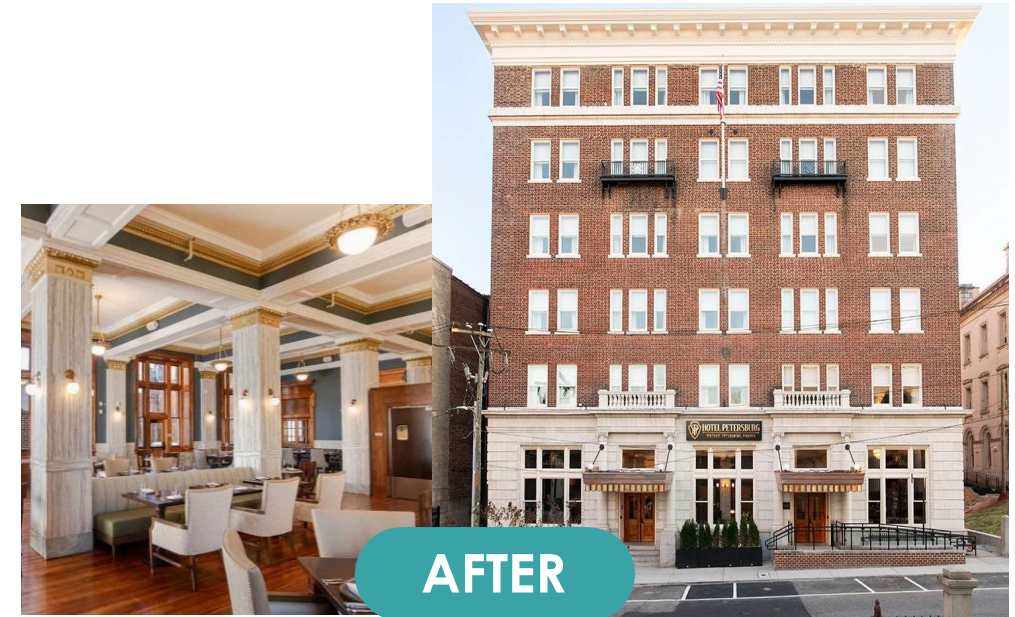


Hotel Petersburg

City of Petersburg (FY2022)

The city of Petersburg applied on behalf of a private developer to renovate a hotel originally built in 1915 into a 65-room boutique hotel. The property had been vacant for over 25 years. The owner, Tabb St. Development, operates the facility in conjunction with Retro Hospitality. The project has created 60 full-time and 40 part-time positions.

IRF Award (Grant/Loan)	\$600,000
City of Petersburg Loan	\$2,000,000
Bank Financing	\$5,800,000
Historic Tax Credits	\$5,677,000
Owner Equity	<u>\$2,400,000</u>
Total	\$15,877,000





Factory Flats

Botetourt County (FY2023)

Botetourt County applied on behalf of a private developer to renovate a former manufacturing facility into a mixed-use property with 21 housing units and a brewery. The property had been vacant for over 40 years. The project has created 10 full-time positions.

IRF Award (Grant/Loan)	\$450,000
Developer	<u>\$466,277</u>
Total	\$913,277





Rosenwald School

Town of Cape Charles FY2024 (ARPA)

The Town of Cape Charles applied on behalf of the Cape Charles Rosenwald School Restoration Initiative, LLC (CCRSRI) will rehabilitate the historic Cape Charles Rosenwald School. The building is now a training center, meeting and event space, and commercial kitchen serving the Eastern Shore.

IRF Award	\$1,150,000
Grants (Foundations)	\$ 400,000
Private donations/non-profit	<u>\$ 750,000</u>
Total	\$2,300,000

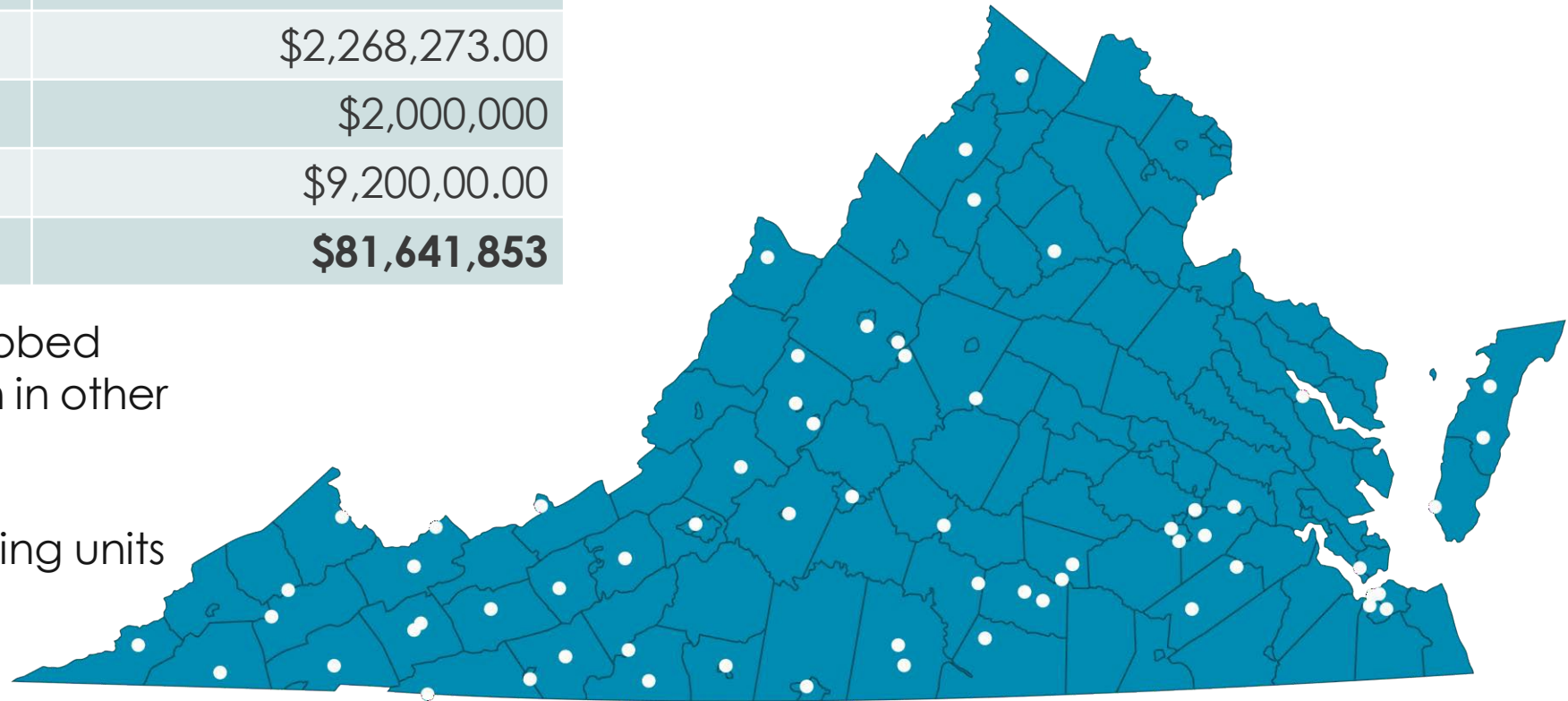




IMPACT: FY22-FY26

	Total Awards	Amount Awarded
IRF	78	\$68,173,580.00
Planning	41	\$2,268,273.00
MUMS	4	\$2,000,000
PHCRF	17	\$9,200,00.00
	140	\$81,641,853

- Nearly 2 million sf rehabbed
- Leveraged \$183 million in other public/private funding
- Created over 600 jobs
- Created over 200 housing units



THANK YOU

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VIRGINIA DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT
Partners for Better Communities



An Introduction to the Economic Development Administration (EDA)



US Department of Commerce
Economic Development Administration

EDA Regions



Seattle:
American Samoa
Guam
Federated States of
Micronesia
Palau
Marshall Islands
Commonwealth of
the Northern
Mariana Islands



EDA Regional Offices/University Centers

Atlanta Austin Chicago Denver Philadelphia Seattle

Philadelphia:
Puerto Rico and US
Virgin Islands

EDDs and CEDS

- **Economic Development Districts (EDDs)** are multi-jurisdictional entities, commonly composed of multiple counties and in certain cases even cross-state borders. They help lead the locally-based, regionally driven economic development planning process that leverages the involvement of the public, private and non-profit sectors to establish a strategic blueprint (i.e., an economic development roadmap) for regional collaboration.
- The strategic blueprint, known as a **Comprehensive Economic Development Strategy (CEDS)**, is a strategy-driven plan for regional economic development. A CEDS is the result of a “regionally-owned” planning process designed to guide the economic prosperity and resiliency of an area or region. It provides a coordinating mechanism for individuals, organizations, local governments, and private industry to engage in a meaningful conversation and debate about the economic direction of their region.



EDA in Virginia

FY20-26 total EDA awards of approximately \$182 million in Virginia



14 Economic Development Districts

1. LENOWISCO PDC
2. Cumberland Plateau PDC
3. Mount Rogers PDC
4. New River Valley RC
5. Roanoke Valley-Alleghany RC
6. Central Shenandoah PDC
7. Northern Shenandoah Valley RC
8. Northern Virginia RC*
9. Rappahannock-Rapidan RC*
10. Thomas Jefferson PDC*
11. Central Virginia PDC*
12. West Piedmont PDC
13. Southside PDC
14. Commonwealth RC
15. Plan RVA*
16. George Washington RC*
17. Northern Neck PDC
18. Middle Peninsula PDC
19. Crater PDC
22. Accomack-Northampton PDC
23. Hampton Roads PDC*

* Have a CEDS or completing a CEDS



Eligibility

Eligibility based on locality per capita income and/or unemployment rate. 80% of US PCI and/or 1 percentage point or greater of US unemployment rate.

Eligible Entities:

- District Organization;
- Indian Tribe or a consortium of Indian Tribes;
- State, county, city, or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions;
- Institution of higher education or a consortium of institutions of higher education; or
- Public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State.



Non-Profit Organization Requirements

- Nonprofit organizations, including unions, must submit documentation that demonstrates their status as nonprofit organizations:
 - Articles of incorporation,
 - Bylaws, and
 - Certificate of good standing, or equivalent.
- Must be acting in cooperation with officials of a political subdivision of a State.
- Must have a Unique Entity Identifier (UEI) number
- Must have an active registration on the System for Award Management, SAM.gov



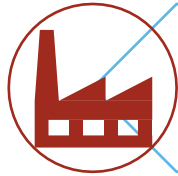
EDA's Investment Priorities



Critical Infrastructure



Workforce



Manufacturing



Innovation and Entrepreneurship



Economic Recovery Resilience

To learn more about
EDA's Investment
Priorities, visit:
[https://eda.gov/about/
investment-priorities/](https://eda.gov/about/investment-priorities/)



EDA's Program Portfolio

Assistance to Coal Communities (ACC) funds are EAA funds



Economic Adjustment Assistance (EAA)



Public Works



Planning



Technical Assistance



Research and Evaluation



Innovation and Entrepreneurship



Disaster Recovery



Public Works Funding

EDA's Public Works program helps distressed communities revitalize, expand, and upgrade their physical infrastructure.

Public Works program investments help facilitate the transition of communities from being distressed to becoming competitive by developing key public infrastructure, such as:

Technology-based
facilities

Multi-tenant
manufacturing
facilities

Business and
industrial parks

Telecommunication
and development
facilities

Water and sewer
system
improvements

Business incubator
facilities

Port and harbor
expansions

Skill-training
facilities

Brownfield
redevelopment

- **MATCH: Range from 60% to 90% depending on PCI, unemployment, special need.**
- **Preliminary engineering & environmental requirements prior to application submittal (rolling)**
- **Publicly owned and operated**



Economic Adjustment Assistance Funding

The Economic Adjustment Assistance (EAA) program is EDA's most flexible program; it provides a wide range of technical, planning, and public works and infrastructure assistance in regions experiencing adverse economic changes that may occur suddenly or over time.

The EAA program can assist eligible entities in responding to a wide range of economic challenges through:

Strategy or Implementation Grants to support the execution of activities such as infrastructure improvements or non-construction elements like **feasibility studies, industry studies, or preliminary engineering and environmental site work.**

- **MATCH: Range from 60% to 90% depending on PCI, unemployment, special need.**
- **Rolling submittal**



FY25 Disaster Supplemental Funding

\$1.45 billion in funding available to American communities with major disaster declarations due to hurricanes, wildfires, severe storms, flooding, tornadoes, and other natural disasters occurring in calendar years 2023 and 2024.

Eligibility if listed on FEMA-DR 4831, Match Rate 80%

Readiness	Implementation
Non-Construction Projects	Construction or Non-Construction Projects
<i>Individual</i> projects for: ▪ Recovery/resilience strategic planning ▪ Organizational capacity building (e.g., recovery coordinators) ▪ Predevelopment costs (e.g., architectural and engineering plans; permit applications)	<i>Individual</i> projects for: ▪ Construction or upgrading of public infrastructure ▪ Incubator or workforce development facility construction ▪ Technical assistance ▪ Revolving Loan Funds



What Makes an Application Competitive?

COMMUNITY NEED

How well you understand the community's disaster recovery needs

PROJECT STRATEGY

How well the project addresses the community's needs

FEASIBILITY

How likely the project is to succeed

IMPACT

How impactful the project will be and how you will measure success

Recent EDA Investments in Virginia

- **LENOWISCO PDC: EAA Assistance to Coal Communities**

Supply chain analysis and development of Regional SMR Manufacturing Supply Chain Report.

- **Mountain Gateway Community College: EAA Assistance to Coal Communities**

Building Renovation to house a manufacturing training center, to deliver training and award industry credentials in the areas of advanced manufacturing, machining, welding, HVAC, and diesel mechanics.

- **New River Regional Water Authority: Public Works**

Expansion of water treatment facility to support industry.

- **Longwood Real Estate Foundation: ARPA**

Construction of an innovation hub with makerspaces, coworking spaces, business consulting, and training rooms.



How to Apply

- Read Notice of Funding Opportunity
- Contact me or your EDD/PDC
- Register for EDGE: <https://sfgrants.eda.gov/>
- Fill out application forms in EDGE and submit
- Review period starts



Resources

Visit our website for resources: www.eda.gov

- One-page overviews
- NOFO webinars
- FAQs
- Applicant support tools



Thank you!

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Economic Development Representative
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GO Virginia

Billy Gammel

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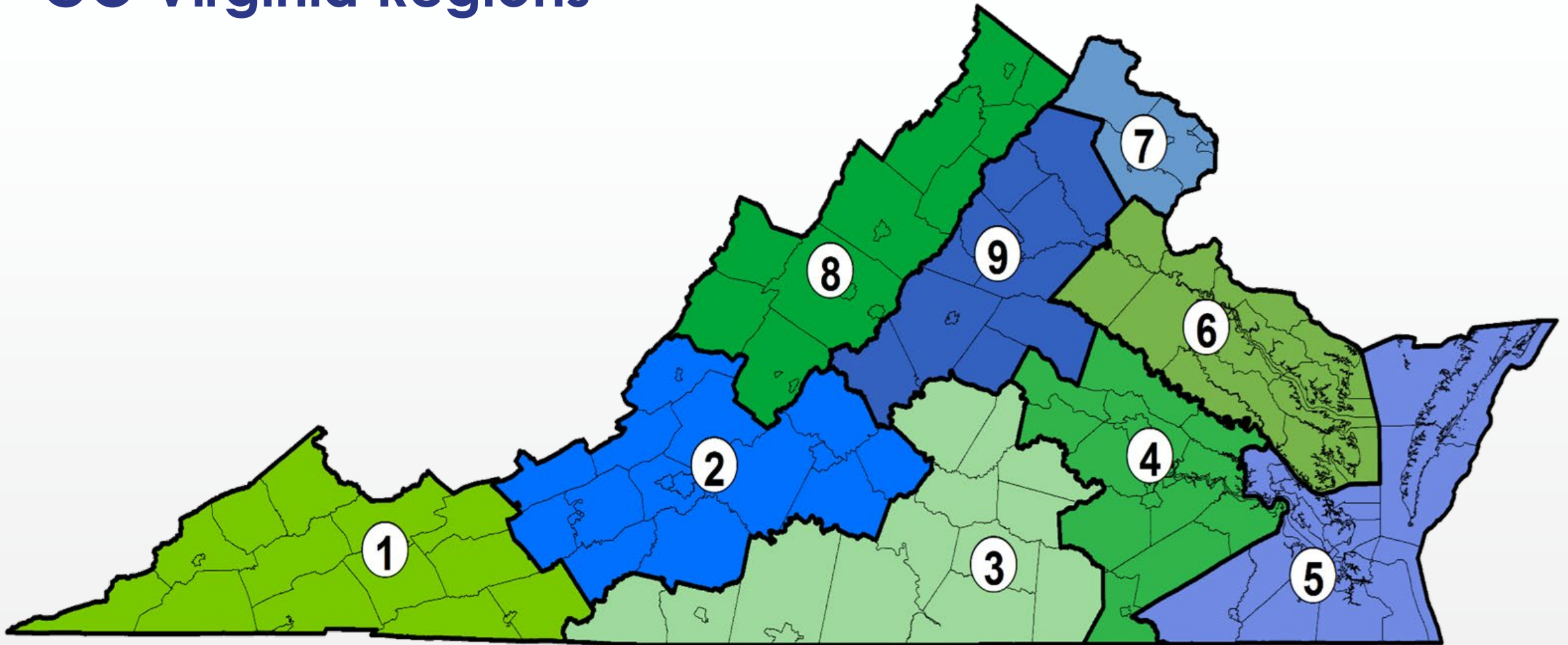
VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION



What is GO Virginia

A regional economic development initiative that encourages and incentivizes collaboration between local governments, education, private industry and supports projects that will diversify and strengthen regional economies, grow high-value traded industry clusters, and create higher-wage jobs.

GO Virginia Regions



Economic Growth & Diversification Plans: A Regional Plan for Actions

- Prioritizes the Region's targeted industry clusters
- Must be traded sector industries (majority of good/services are sold outside the state e.g. manufacturing, unmanned systems, life sciences, logistics, etc.)
- Identification of selected investment strategies that best promote the growth of the region's prioritized traded sectors.
- Understanding the partners and collaborators that can amplify the economic development efforts.

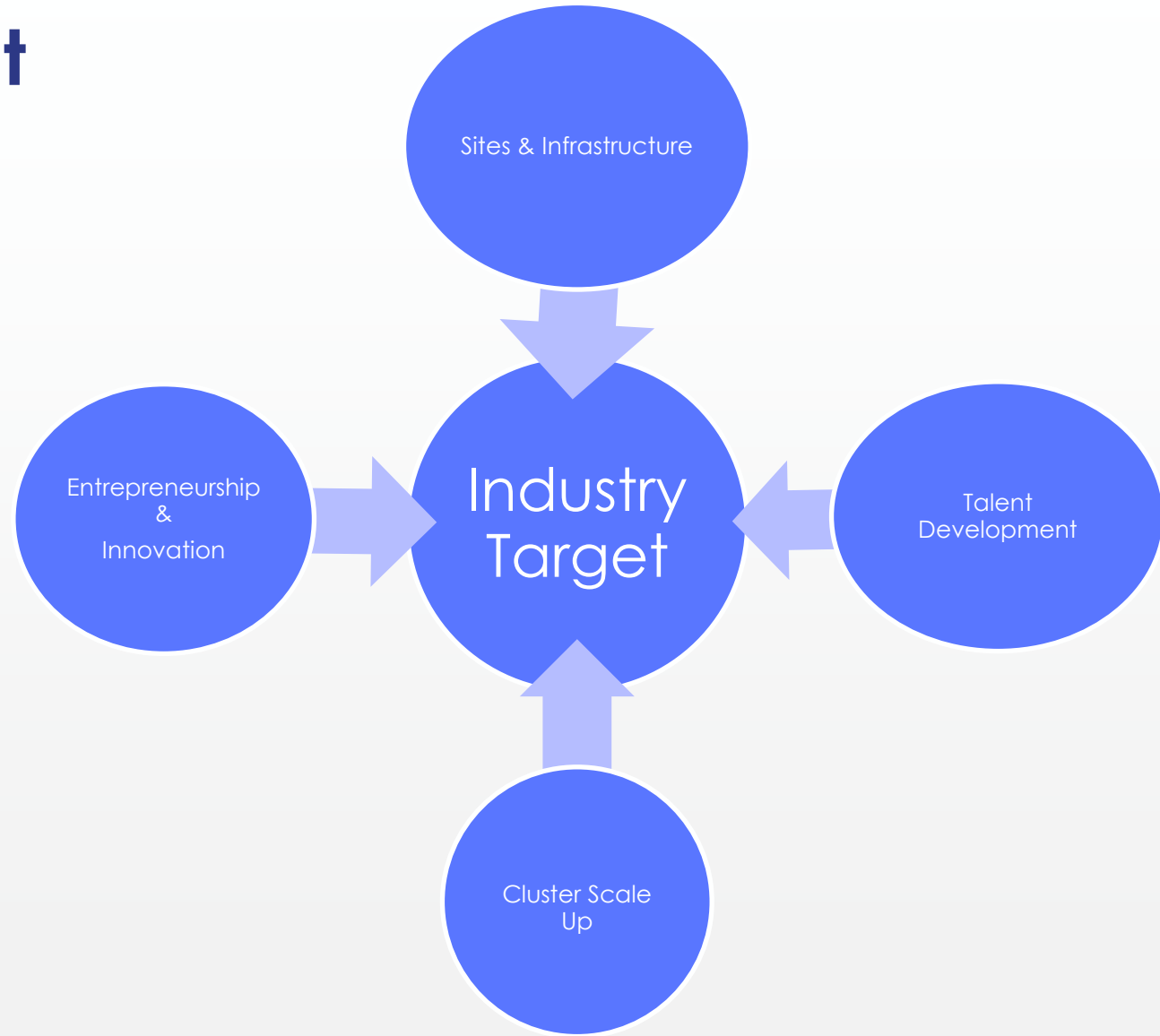
Priority Industry Clusters

GO Virginia Target Industries Matrix										
Industry Sector		Region 1	Region 2	Region 3	Region 4	Region 5	Region 6	Region 7	Region 8	Region 9
Manufacturing	Advanced Manufacturing									
	Food and Beverage Manufacturing									
	Shipbuilding									
Knowledge Work	Information and Emerging Technologies									
	Professional and Business Services									
	Life Sciences and Biotechnology									
	Aerospace and Unmanned Systems									
Logistics	Logistics and Transportation									
Agriculture	Agriculture and Aquaculture									
	Forestry									
Energy										

Investment Strategies (Funding Priorities)

- Talent Development
- Entrepreneurship and Innovation
- Cluster Scale Up
- Business-Ready Sites/Infrastructure

Project Development Framework



Virginia Growth and Opportunity
FY27 Total Fund Allocation - \$25.3M

Regional
Capacity
Building

\$2.25M

Provides support for administrative efforts to each regional council and may also be used towards projects

\$250,000/region

Regional Per
Capita
Projects

\$17.6M

Funds projects of regional significance. Allocation based on regional population.

Region 1 - \$1,000,000

Region 2 - \$1,500,923

Region 3 - \$1,000,000

Region 4 - \$2,638,688

Region 5 - \$3,363,752

Region 6 - \$1,064,737

Region 7 - \$4,970,252

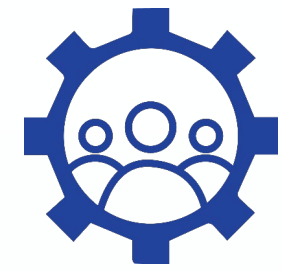
Region 8 - \$1,092,242

Region 9 - \$1,000,000

Statewide
Competitive
Projects

\$5.5M

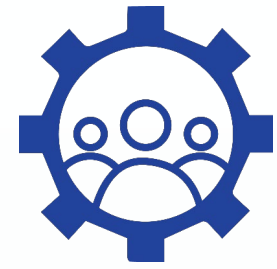
Discretionary funds allocated by the GO Virginia State Board to support projects with statewide impact. Awarded on the competitive basis.



Talent Development

- Building new capacity to create a larger pool of qualified workers to meet unmet employer demand and address the need for new/emerging skills within regional economies.
- Focusing on occupations integral to the industry sectors identified in each region's Economic Growth & Diversification Plan.
 - High Demand
 - Emerging Skills
 - Unmet Need

Talent Development – Performance Outcomes



Grant Performance Outcomes

Number of people trained *

Number of job placements *

Number of businesses served

Number of new interns placed

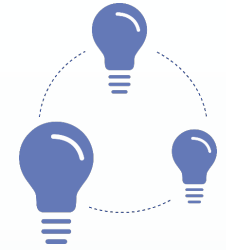
Number of new apprenticeships created

Number of new programs implemented

Number of credentials awarded

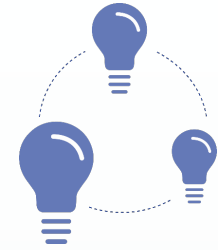
Number of students that completed a dual enrollment program

Entrepreneurship & Innovation



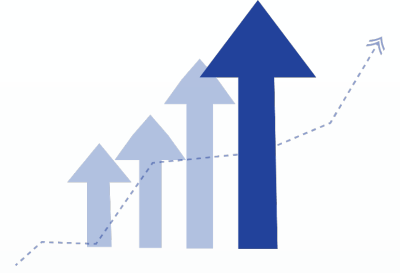
- Project activities that develop or advance the necessary elements of a thriving entrepreneurial ecosystem that supports the launch of new businesses and provides critical support for high-growth potential early-stage businesses in targeted traded clusters.

Entrepreneurship & Innovation Performance Outcomes



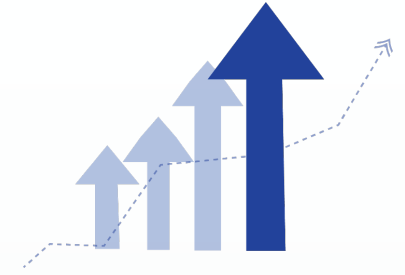
Grant Performance Outcomes
Number of jobs created *
Number of existing businesses expanded
Number of new businesses created
Number of businesses served
Number of new mentors providing business assistance
Total funds raised by businesses served *
Number of new products released to production
Number of patents filed
Number of patents awarded
Outcome definitions and counting rules

Cluster Scale Up



- Focus on high-potential opportunities for existing firms within an existing industry cluster or the development of a nascent or emerging industry cluster.
- May also help existing industries “pivot” to new and emerging market opportunities.
- Cluster scale-up projects ask the question “What’s next?”
- They build off a foundation of capabilities and assets that support existing clusters or unique intellectual property or workforce know-how.

Cluster Scale Up Performance Outcomes



Grant Performance Outcomes

Number of jobs created *

Number of businesses attracted

Number of existing businesses expanded

Number of businesses served

Total funds raised by businesses served *

Outcome definitions and counting rules



Sites & Infrastructure

- Strengthening the regional portfolio of business-ready sites available to accommodate the expansion or attraction of businesses in the regions' targeted industry sectors
- Demonstrated regional collaborations through cost/revenue sharing, joint workforce development efforts and/or other partnerships or agreements, such as Regional Industrial Facility Authorities (RIFAs).
- Aligned with VEDP's Virginia Business Ready Sites Program (VBRSP)

Sites & Infrastructure Performance Outcomes



Grant Performance Outcomes

Number of acres advanced to higher tier per Virginia Business Ready Sites Program (VBRSP) *

For sites not advancing to a higher tier, number of acres impacted/developed

Number of increased locality engagement in establishing a Regional Industrial Facility Authority (RIFA)/revenue sharing agreement

Number of linear feet of sewer infrastructure

Number of linear feet of water infrastructure

Number of linear feet of gas infrastructure

Number of miles of middle mile broadband completed

Outcome definitions and counting rules

Grant Evaluation

- Regional Collaboration
 - Meaningful Local Participation
- Economic Impact
 - Return on Investment
 - Measurable outcomes and Impact
- Project Readiness
 - Organizational Capacity
- Sustainability

Regional Point of Contacts

- Region 1 – Robyn Lee (ral2w@uvawise.edu)
- Region 2 – Jemma Sabokrouh (jemma@vt.edu)
- Region 3 – Bryan David (rbd7g@virginia.edu)
- Region 4 – Ann Isbell (ann@growcapitaljobs.org)
- Region 5 – Donna Morris (dmorris@roundtablehr.org)
- Region 6 – Sarah Oldaker (sarah.oldaker@gwregion.org)
- Region 7 – Lisa Shapiro (lisa.shapiro@gonorthernva.com)
- Region 8 – Alison Varner-Denbigh (Alison@govirginiaregion8.org)
- Region 9 – Shannon Holland (sholland@centralvirginia.org)

QUESTIONS



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION





VAPDC- Finding Funding for the Furture

August 12, 2026



Virginia Housing Overview

- Created in 1972 by the Virginia General Assembly
- Mission: Help Virginians attain quality, affordable housing
- Provide mortgages for first-time homebuyers and housing counseling
- Provide financing for multifamily rental and neighborhood revitalization efforts
- Engage with the Housing Delivery Network
- Support community planning efforts

Virginia Housing's Traditional Partners

Non-Profit Housing
Developers and
Service Providers

For-Profit Housing
Developers

Local Governments

Redevelopment
and Housing
Authorities

Expanding to Non-Traditional Partners

Churches and Other
Houses of Worship

Colleges and
Universities

Economic and
Industrial
Development
Authorities

Planning District
Commissions

Planning: Market and Project Analysis

- A variety of study types are available to assess properties and conceptually plan projects
- You can apply for multiple studies in one application
- Up to \$20,000 per study

Area Planning

- Historical study
- Expert report
- Small area plan

Project Planning

- Preliminary A&E report
- Site planning
- Feasibility study
- Title search/boundary survey
- Area market study

Market Assessment

- Local market assessment
- Regional market assessment

Policy Study

- Development code analysis
- Policy analysis
- Needs assessment



Mount Rogers

PLANNING DISTRICT COMMISSION



• Recent Community Impact Grant Awards

- Bland County EDA, \$60,000 – Preliminary A&E Report, Site Planning, and Title Search and Boundary Survey for site near I-77
- Wythe County, \$40,000 – Preliminary A&E Report, Site Planning for 14 acre site near I-81/I-77
- Smyth County EDA, \$40,000 – Preliminary A&E Report, Feasibility Study for former Pepsi Bottling plant in downtown Marion



Planning: Community Engagement

- Assists with community engagement and making plans for physical transformation of properties
- For consultant costs and meeting and communication expenses; translation supplement available
- Up to \$50,000

Community Input Sessions

- Gathers targeted public input on a development proposal
- Shapes the final plan

Neighborhood Community Planning

- Produces a community-based plan for an affordable housing site and its context
- May facilitate a rezoning or SUP

Affordable Housing Awareness

- Supports communications and marketing strategies promoting affordable housing acceptance
- Broad uses



Predevelopment Resources

- Stabilization and Deconstruction Grants (up to \$150,000)
- Rental Predevelopment Loan Program
 - Supports predevelopment activities for affordable rental projects



• Stabilization and Deconstruction Program Project Highlight

- Support vacant and deteriorated properties whose poor condition creates a deterrent to surrounding development
- Awards will be granted on a first-come, first-served basis.

Downtown Marion Workforce Housing Project





Workforce Housing Investment Program



**FY25 Virginia
Housing Allocation
\$15 Million for
Middle Income
Housing**



**Supports new
housing units for
households between
80 and 120 percent
AMI**



**Rental and
Homeownership
Projects are eligible**

NEW: Geographic Strategic Lending Product

*Up to **\$3 million in REACH** loan available based on the following criteria:*

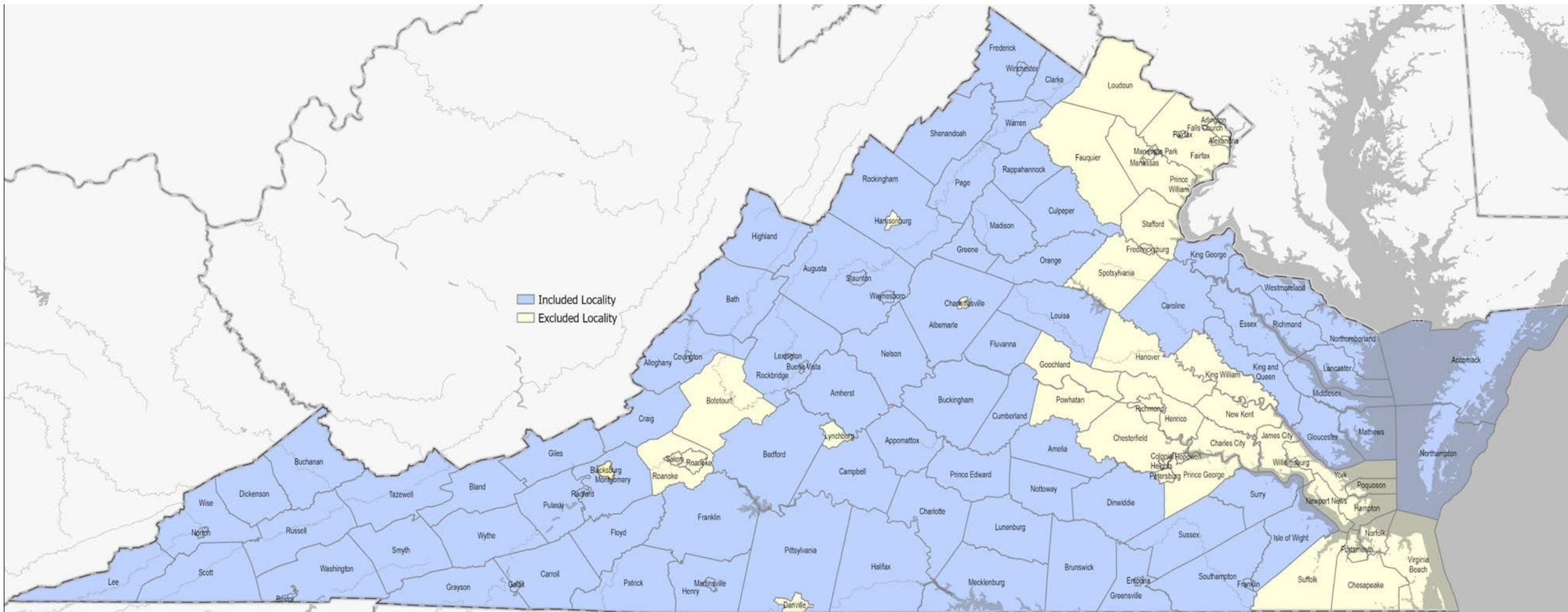
- **Non-Major MSA* location w/ population of 40,000 or less**
- 10 - 50 Units
- 1.15x Minimum DSCR pending underwriting
- 75% Maximum LTV
- Taxable Permanent Loans Only (Construction Loan not available)
- 30-Year Term; Fully Amortizing
- Up to \$3 million REACH Loan available per project

NEW: Geographic Strategic Lending Product

*Up to **\$3 million in REACH** loan available based on the following criteria: (con'd)*

- Standard VH policies, Minimum Design & Construction Requirements and approvals apply.
- If Mixed-Use, minimum 60% of project revenue must derive from residential leases.
- Standard REACH interest rate applies (currently 3.95%).
- Additional loan proceeds available at standard taxable interest rate if supported by cash flow; See VH website for current pricing.
- Two (2) Geographic Strategic Loans per developer per year.
- Loan applications considered on a rolling basis.

NEW: Geographic Strategic Lending Product **Eligible Locations Map**



Are You Ready to Apply?

- ✓ Select an Approved Mortgage Broker.
- ✓ Plans - 85% Complete.
- ✓ Site plan approval imminent.
- ✓ General contractor selected.
- ✓ Credit syndicator/investor selected; Letter of Intent negotiated.
- ✓ All funding sources identified and confirmed.

Need more information?

Edward Trageser

Multifamily Lending Group Manager

Edward.Trageser@VirginiaHousing.com

RentalLending@VirginiaHousing.com



Thank you!

Chris McNamara

Chris.McNamara@VirginiaHousing.com

804-370-2706

Financing Tomorrow's
Infrastructure

Highlights of Last Five Years

- American Rescue Plan Act of 2021

2021 and 2022 General Assembly appropriations:

- \$650+ million for wastewater, stormwater, and combined sewer overflow projects
- \$100 million for drinking water projects
- \$479 million for broadband (VATI)

- Infrastructure Investment and Jobs Act of 2021

FFY2022-2026:

- \$283 million Clean Water Program
- \$487 million Drinking Water Program

ASCE's *2025 Report Card for America's Infrastructure*



Water and Wastewater Needs

- 2023 DEQ Virginia Wastewater Infrastructure Needs Assessment
 - Estimated need over 20 years
 - \$15.8 billion
- 2025 Water Quality Improvement Fund
 - \$1.7 billion eligible for \$3.6 billion in project costs over the next five years
- 2023 US EPA Drinking Water Infrastructure Needs Survey and Assessment
 - Estimated need over 20 years
 - \$9.4 billion

Virginia K-12 Public School Construction

- 1,800 Virginia public school buildings serve K-12 students
- Estimated need for Virginia public K-12 school construction surpasses \$24 billion
- Building cost of new Virginia schools in FY26
 - Elementary school average: \$41 million
 - Middle school in Stafford County (only new build): \$64 million
 - High school average: \$101 million
- 23 Additions and Renovations in FY26

Tax-exempt Municipal Bonds

- For over 100 years, state and local governments depended on tax-exempt bonds to pay for infrastructure
- \$4 Trillion Market
- \$582 Billion Tax-exempt bonds issued in 2025
- \$7 Billion issued in Virginia for all sectors
- Interest received by bondholders is exempt from income tax and lowers the rate 150-200 basis points
- For a \$10 million loan that equates to \$100,000 annually or \$2 million over a 20-year term
- Tax-exemption can change with federal tax policy

About VRA

- Established by General Assembly in 1984
- Political Subdivision of the Commonwealth
- Infrastructure Financing for Local Governments
- \$4.5 billion in Total Outstanding Loans



Eligible Applicants

Local government is defined in the VRA Act as follows:

- any county, city, town, municipal corporation, authority, district, commission, or political subdivision created by the General Assembly or pursuant to the Constitution and laws of the Commonwealth or any combination of any two or more of the foregoing

VRA Project Areas

Core Infrastructure

- Water & Wastewater
- Public Safety
- Transportation
- Stormwater
- Flood Prevention and Dams
- Solid Waste
- Broadband
- Energy

Community and Economic Assets

- Government Buildings
- Parks & Recreation
- Airports
- Land Conservation
- Site Development
- Housing (local government supported)

Virginia Pooled Financing Program

Total Financed: \$6 billion financed (500+ projects)

Eligible: All Virginia Local Governments

Timing: 3 Bond Issues per Year

Rates: Competitive Market Rates (Aaa/Aa1 ratings)

New Project Area: Housing

Next Deadline: August 7, 2026



Virginia Pooled Financing Program

Water / Wastewater Project Funding

- Water / sewer treatment plants
- Distribution / collection systems
- Water storage tanks
- Pump stations
- Related appurtenances

What are the typical security options?

- Water / sewer system revenue pledge
- General obligation
- Moral obligation pledge
(supplements revenue pledge)



Virginia Pooled Financing Program

Local Gov't Building Project Funding

- Administration buildings
- Court facilities
- Social service facilities
- Libraries

What are the typical security options?

- Leasehold interest in collateral / real property
- General obligation



Virginia Pooled Financing Program (VPFP)

Public Safety Project Funding

- Fire or rescue station facilities and vehicles
- Emergency communications equipment (E911, radio equipment)
- Police / sheriff facilities and vehicles
- Regional / local jail facilities



What are the typical security options?

- General obligation
- Leasehold interest in collateral / real property
- Equipment lease
- Jail facility revenue pledge (regional jail projects)



Virginia Local Government Direct Loan Program

- Long-term from \$250,000 to \$750,000
- Fixed-rate terms for 20-30 years at market rates
- Short-term, interim, or revolving credit options with higher loan amounts
- Limited capacity at \$13 million
- Rolling applications

Virginia Local Government Direct Loan Program – Examples

- Town of Narrows – emergency sewer line replacement (\$265,280 loan)
- Blue Ridge Resource Authority – new compactor acquisition (\$500,000 loan)
- Town of Marion – refunding of 2011 RD loan (\$475,891 loan)
- Washington County Service Authority – water line replacements related to Hurricane Helene damage; sought while awaiting Federal Emergency Management Agency grant funding (\$9.5 million interim financing)

State Agency Partnerships

VRA provides financial management for a variety of state agency funding programs, established by statute



Resilience-related Funding Programs



Dam Safety,
Flood Prevention
and Protection
Assistance Fund



Community Flood
Preparedness
Fund (CFPF)

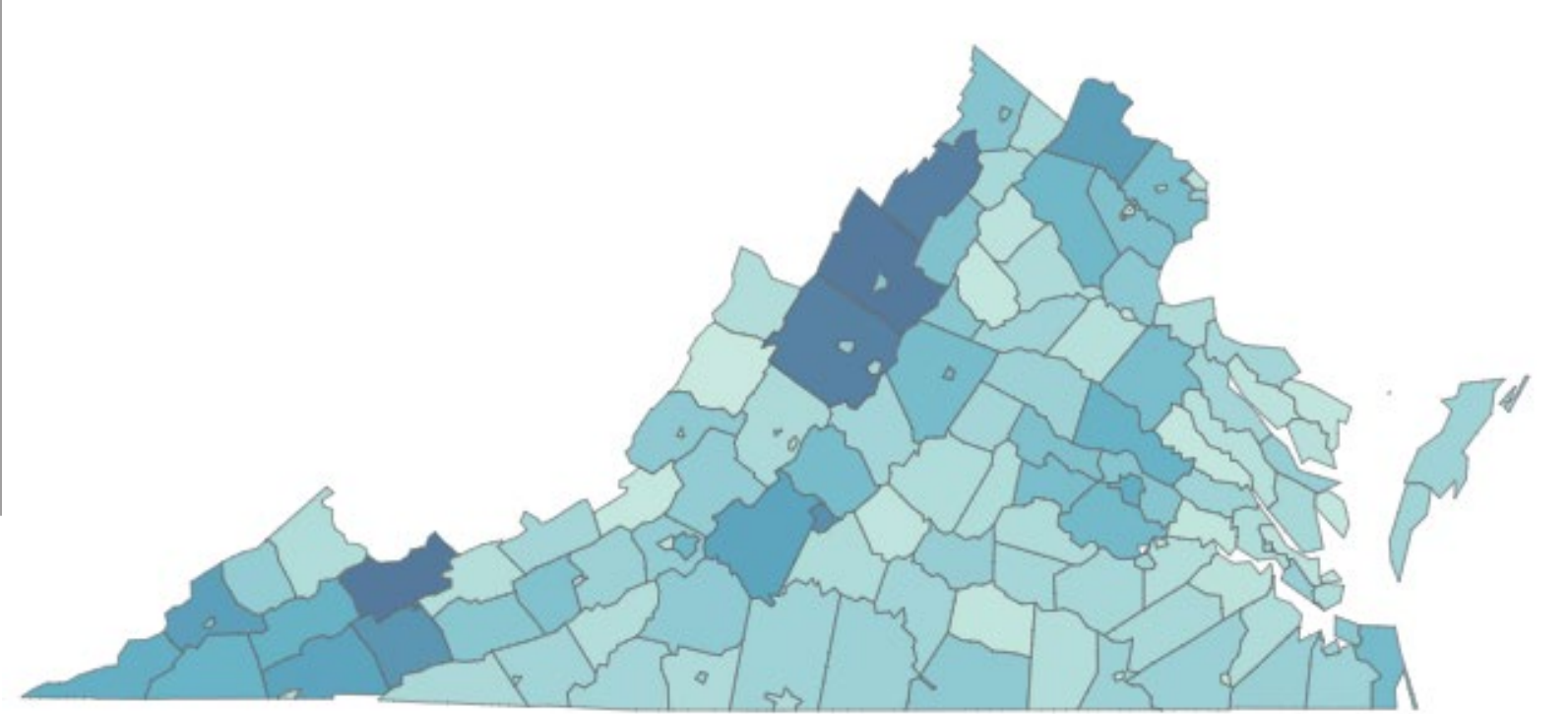


Resilient Virginia
Revolving Fund

Project Examples from the Commonwealth Regional Council Region

- Community Flood Preparedness Fund: Amelia County – Resilience Plan and Environmental Planner (approximately \$500,000 grant)
- Drinking Water State Revolving Fund: Town of Blackstone – Planning and Design Stage of Raw Water Pump and Conveyance System Upgrade and Aeration System Replacement (approximately \$2 million across two loans)
- Drinking Water State Revolving Fund: Towns of Charlotte Courthouse, Crewe, Keysville, and Pamplin City – Lead service line inventory projects (approximately \$500,000 across four grant awards)
- Tobacco Region Revolving Fund: Prince Edward IDA – High speed fixed broadband service buildout in the Service Counties (\$4 million loan)
- Virginia Pooled Financing Program: Buckingham County – capital projects for Gene Dixon Park, a new Animal Control Facility, a County Storage Building, and the Police Training Range (approximately \$8 million loan)
- Virginia Pooled Financing Program: Lunenburg County – Emergency public radio system equipment for the Police, Fire and Rescue governmental units (approximately \$3 million loan)

VRA Funding Programs Impact



Since VRA inception, the Commonwealth Regional Council region received funding for 147 projects totaling \$133 million in infrastructure investment

VRA Contact

Virginia Resources Authority

T: (804) 644-3100

www.VirginiaResources.gov

VDH – Office of Drinking Water (ODW)

Available Funding Resources

Matt Frame

TCDO Sustainability Coordinator

Hampden-Sydney College

August 12th, 2026



Office of Drinking Water Capacity Development

Jarrett Talley
Director - Division of Training,
Capacity Development and Outreach
jarrett.talley@vdh.virginia.gov
(804) 317-0140

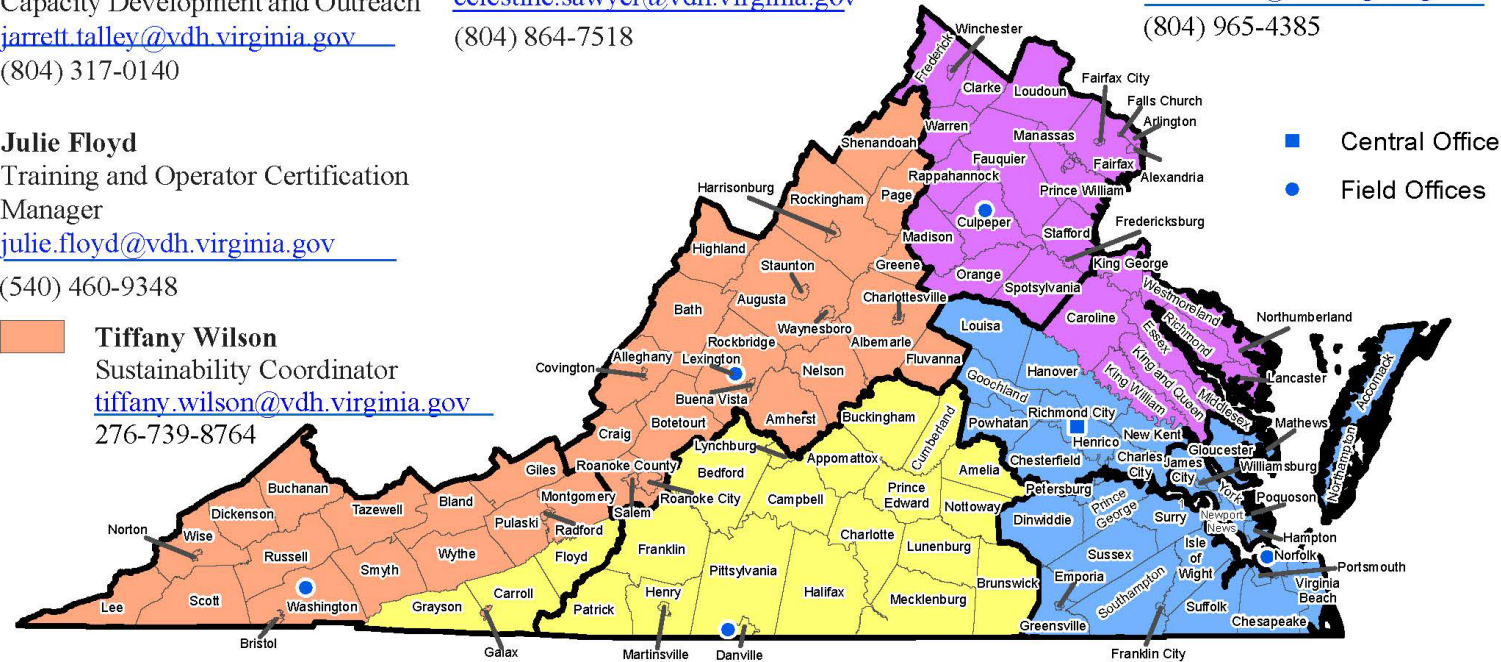
Julie Floyd
Training and Operator Certification
Manager
julie.floyd@vdh.virginia.gov
(540) 460-9348

Tiffany Wilson
Sustainability Coordinator
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276-739-8764

Vacant
Noncommunity Coordinator (Statewide)

Celestine Sawyer
TCDO Administrative Assistant
celestine.sawyer@vdh.virginia.gov
(804) 864-7518

Sarah Rowe
Sustainability Coordinator - Supervisor
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(804) 965-4385



Matthew Frame
Sustainability Coordinator
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(804) 359-6858

Lee Strickland
Sustainability Coordinator
lee.strickland@vdh.virginia.gov
(757) 840-0212



What is TCDO?

Training

- VT partnership
- Waterworks Operator Short School
- Management, Methods and Money
- Establishing a Successful and Sustainable Waterworks
- Mountain Empire Community College partnership
- SERCAP partnership
- VRWA partnership
- EFCN partnership

Capacity Development

- Technical/Managerial/Financial Capacity
- ***Funding Assistance***
- Technical Assistance

Outreach

- Funding workshops
- Resources and TA providers
- Industry events

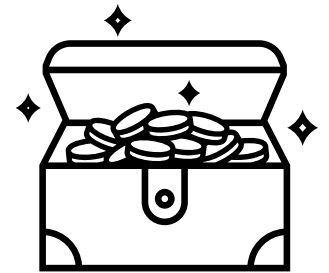
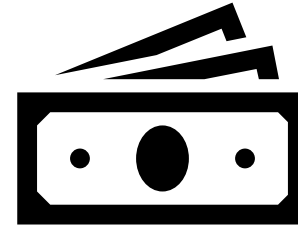


CapDev Funding Resources

- Planning and Design Fund
- SPES – Small Projects Engineering Services
- Equitable Access to Drinking Water

Planning and Design Grants

- For communities and non-profit NTNCs with <10,000 population
- \$45,000 maximum grant
- Scoring based on compliance and health issues
- Applications accepted year-round
- Can apply up to 3 times per year, up to 2 of those applications can receive funding
- Maximum 15-month project schedule



Planning & Design Grant Procedures

1. Preliminary Engineering Conference with your Field Office required before the application is submitted
2. Virginia Procurement Act procedures must be followed
 - a) Assistance available from Howard Eckstein
3. Reimbursement:
 - a) First half of award paid upon submission of deliverable
 - b) Second half of award paid upon approval of deliverable



Planning and Design Grant Examples

- Preliminary engineering reports - earns points on DWSRF application
 - New sources
 - PFAS treatment options
 - DBP removal options and distribution evaluations/water age studies
 - Evaluations to take on new systems
- Hydraulic models
- System mapping
- Flushing programs

Small Project Engineering Services (SPES)

- Eligibility: community and non-profit NTNCs with populations <10,000
- Up to \$20,000 per project
- ODW has the engineers already procured
- Approximately nine projects across the state each year

SPES Referral Process

ODW Staff referrals – email your Sustainability Coordinator with the following:

- Waterworks name and PWSID
- Administrative / best contact
- Telephone number / Email address
- Reason for referral
- Documentation to support referral

SPES Examples

- Plans and specs: simple design, as-builts, chemical feeds
- System mapping
- Mini PERs
- Drone inspections of elevated tanks
- Asset Management Plans



Equitable Access to Drinking Water

- Reimburses O&M costs during a waterworks consolidation
- Maximum award: \$200,000
- Cannot reimburse previously incurred costs
- Application includes:
 - Commitment to consolidate
 - TMF capacity assessment
 - Financial information
 - Ownership documentation
 - Documentation of the problems that consolidation will address

Equitable Access Eligible Expenses

- Operator salary, related to the consolidation
- Required compliance sampling
- Typical cleaning or replacement of materials such as filter media
- Replacement of non-mechanical assets under \$1,000 (e.g., chemicals, supplies, gauges, meters, small parts)
- Repair of waterline by clamping or similar method
- Replacement of sections of waterline not more than 25 linear feet in length
- Repairs of equipment
- Replacement of water meters (installation costs only)
- Painting that is not associated with rehabilitated or new equipment

Questions?

Matt Frame

Sustainability Coordinator

Training Capacity Development and Outreach

Email: matthew.frame@vdh.virginia.gov

Phone: (804) 659-3858



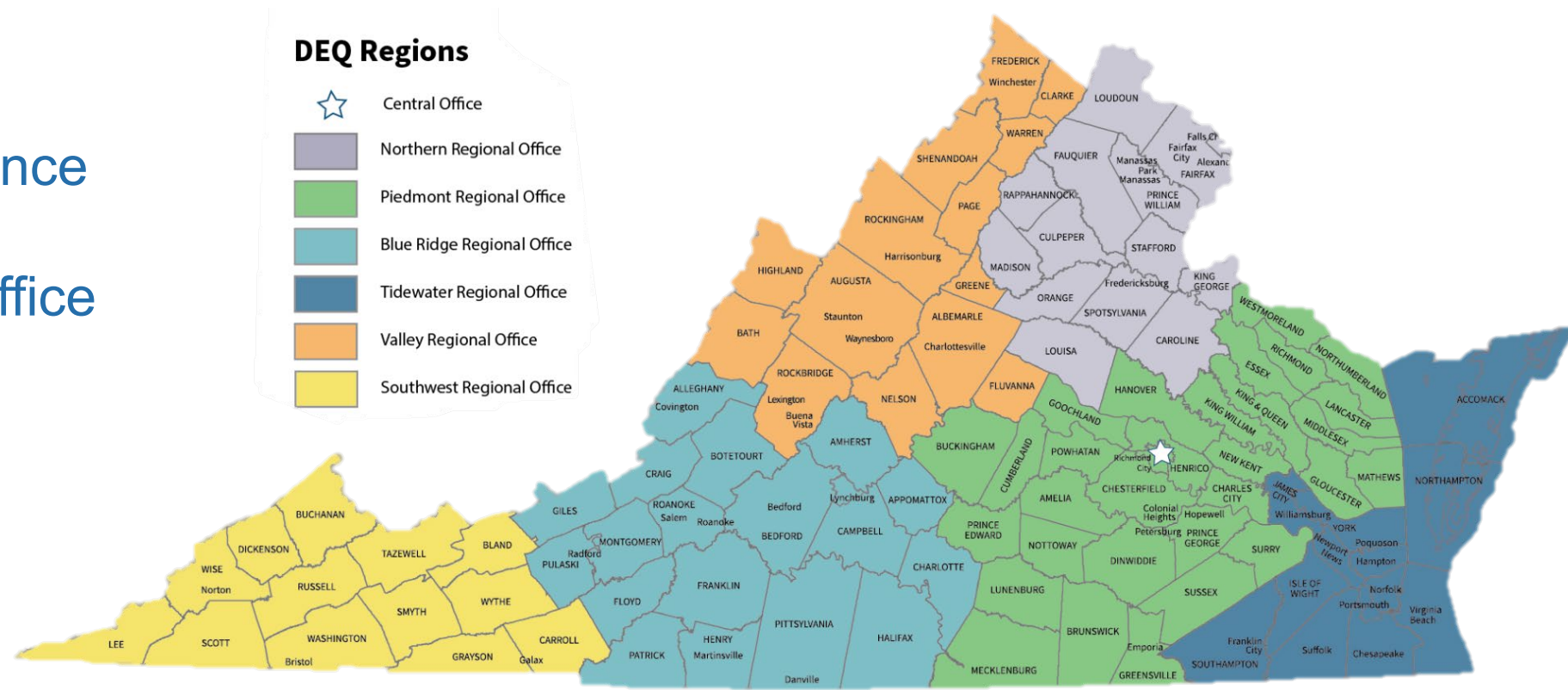
Program Overview

Clean Water Financing and Assistance Program

Erica Duncan and Hannah Rowlette
Virginia Department of Environmental Quality
Aug. 12, 2026

Introduction

- Erica Duncan
 - Wastewater Technical Assistance Manager
 - DEQ – Central Office
- Hannah Rowlette
 - Project Manager
 - DEQ – Piedmont Region



DEQ Clean Water Financing and Assistance Program

Mission statement – We provide cost effective **funding solutions** and technical assistance to localities, organizations, and citizens to protect and enhance **water quality** in the Commonwealth.

Vision statement – CWFAP supports DEQ's vision through our commitment to **cultivating partnerships** and creating effective solutions that provide **all communities** with the funding and assistance they need, so that every Virginian has access to clean water.



CWFAP Funding Sources



Virginia Clean Water Revolving Loan Fund (VCWRLF): Low-interest loans to localities for wastewater, stormwater, and other water quality projects

Water Quality Improvement Fund (WQIF): Grants for nutrient removal upgrades and conveyance infrastructure at POTWs in the Chesapeake Bay watershed



Stormwater Local Assistance Fund (SLAF): Grants for construction of stormwater best management practices or nutrient credit purchases

Virginia Clean Water Revolving Loan Fund (VCWRLF)

Purpose – Established in 1988 to provide a perpetual source of funds for water quality improvements

Overview – Federal and State source funds used to provide below market rate loans and principal forgiveness for wastewater infrastructure

Eligible Applicants

- Local Governments: County/City/Town, Authority/District/Commission, Political subdivision
- Others dependent on project type:
 - Agricultural producer, non-profit 501(c)(3) conservation organization, corporation

Solicitation Period – FY27 solicitation period ended July 29, 2026. FY28 solicitation will be June-July 2027



Total VCWRLF funds authorized for water quality projects – **\$5,150,000,306**



Virginia Clean Water RLF – Eligible Projects



Publicly
owned
wastewater
collection
and
treatment
upgrades



Publicly
owned
stormwater
BMPs



Remediation
of
contaminated
brownfield
properties



Living
shoreline
s



Land
conservation



Agricultural
BMPs



VCWRLF Program Features

Below
Market
Interest
Rates

Programmatic
Funding
Available

Potential for
Additionally
Subsidized
Rates and
Principal
Forgiveness

20-30
Year
Loan
Terms

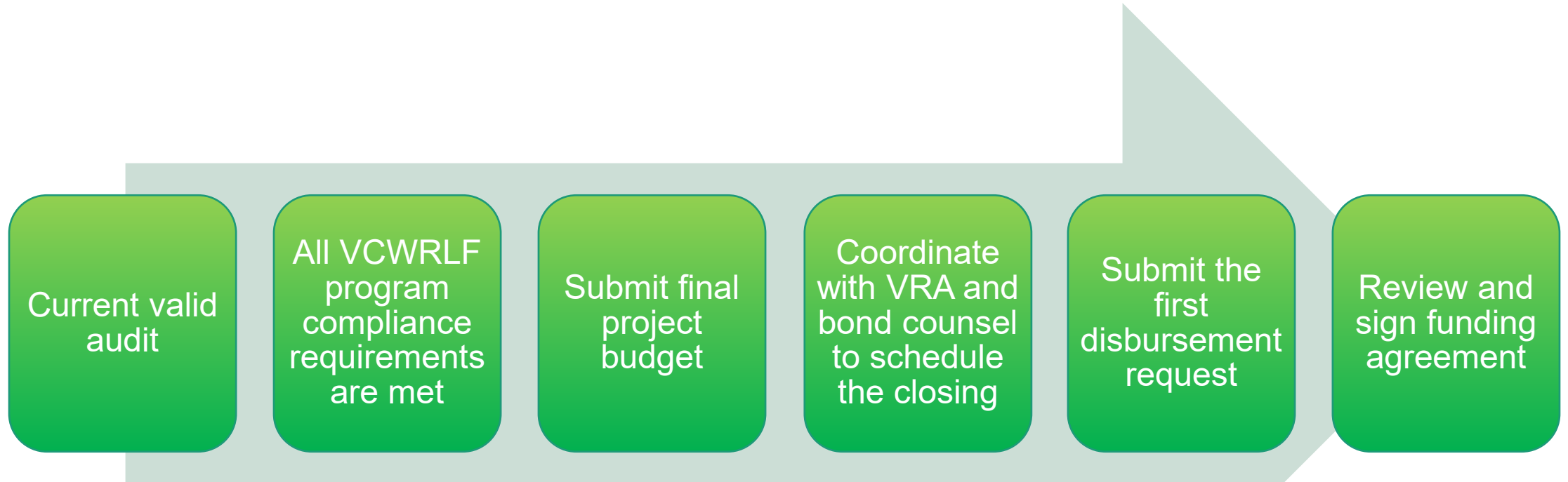
No Bond
Issuance
Costs

No
Payments
During
Construction

Interest
only on
Drawn
Portion of
Loan



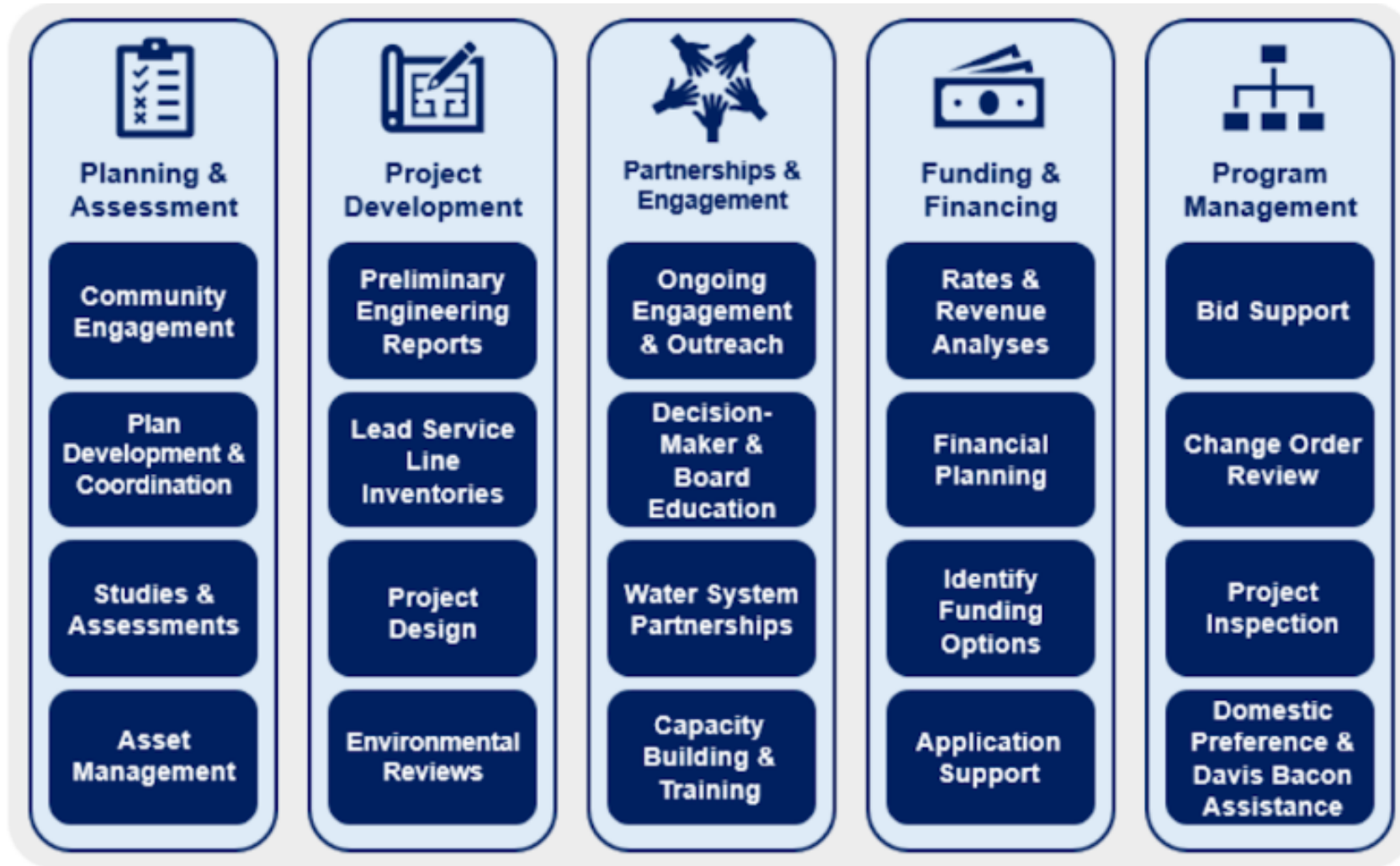
VCWRLF Loan Closing Requirements



Coordinate with your CWFAP Project Manager and Project Officer throughout the entire project lifecycle, application through construction.

VCWRLF Resources for Localities

EPA Environmental Finance Center Services



Water Quality Improvement Fund (WQIF)

Purpose – Provide water quality improvement grants for point and nonpoint source pollution prevention, reduction and control programs, established in 1997

Overview – State source funds used to provide grants for nutrient removal technology and conveyance infrastructure at POTWs in the Chesapeake Bay watershed

Eligible Applicants

- Local Governments: County/City/Town, Authority/District/Commission, Political subdivision
- Owners of POTWs

Solicitation Period – FY27 solicitation period ended July 29 2026. FY28 solicitation will be Summer 2027.



Total WQIF funds obligated for nutrient removal projects - **\$1,938,723,383**

WQIF Eligible Projects



Nutrient Removal Technology at POTWs in the Chesapeake Bay Watershed



Conveyance Projects at POTWs that Produce a Nutrient Reduction in the Chesapeake Bay Watershed

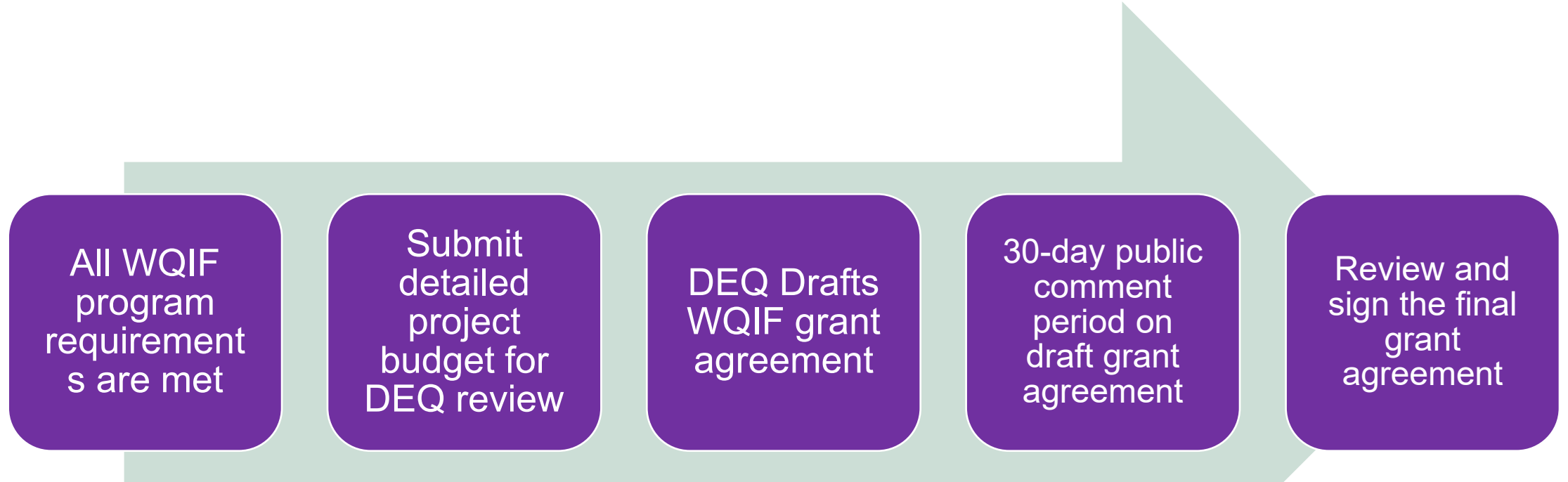
If a project has already incurred construction costs it is not eligible for WQIF funding

WQIF Program Features

Grants for nutrient removal technology and conveyance projects with eligible applicants at percentages based on financial need

If projects are co-funded with VCWRLF loan proceeds, all VCWRLF compliance requirements must be met

WQIF Grant Execution Requirements



Coordinate with your CWFAP Project Manager and Project Officer throughout the entire project lifecycle, application through construction.

Stormwater Local Assistance Fund (SLAF)

Purpose – Established in 2014 to provide matching grants to local governments for the planning, design, and implementation of stormwater best management practices and nutrient credit purchases

Overview – State source funds used to provide grants for stormwater BMPs

Eligible Applicants

- Local Governments: County/City/Town, Authority/District/Commission, Political subdivision

Solicitation Period – FY27 solicitation period currently open, will close 1 October 2026.



Total SLAF funds obligated for stormwater projects - **\$283,494,528**

SLAF – Eligible Projects



New
Stormwater
BMPs



Stormwater
BMP
Retrofits



Stream,
Wetlands,
and Buffer
Restoration



Low Impact
Development
Projects



Non-Point
Source
Nutrient
Credit
Purchase



SLAF Program Features

Grants for up to
50% of stormwater
BMP related
construction and
design expenses

Grants for up to
50% of nutrient
credit purchases

SLAF Grant Requirements



Coordinate with your CWFAP Project Manager and Project Officer throughout the entire project lifecycle, application through construction.



Any questions?

Erica Duncan – Wastewater Technical Assistance Manager Erica.Duncan@deq.virginia.gov (804)337-5407
Hannah Rowlette – Project Manager, Piedmont Hannah.G.Rowlette@deq.virginia.gov (804) 653-2342

Important Links and Resources

DEQ Website: <https://www.deq.virginia.gov/home>

DEQ Funding Key: <https://www.deq.virginia.gov/home/showdocument?id=29337&t=638847378106959395>

CWFAP Website: <https://www.deq.virginia.gov/water/clean-water-financing-and-assistance>

CWFAP VCWRLF Website: <https://www.deq.virginia.gov/water/clean-water-financing-and-assistance/virginia-clean-water-revolving-loan-fund-vcwrlf>

CWFAP SLAF Website: <https://www.deq.virginia.gov/water/clean-water-financing-and-assistance/stormwater-local-assistance-fund-slaf>

CWFAP WQIF Website: <https://www.deq.virginia.gov/water/clean-water-financing-and-assistance/water-quality-improvement-fund-wqif>

University of Maryland Environmental Finance Center Website: <https://arch.umd.edu/our-work/research-centers-institutes/environmental-finance-center>

DEQ Training Website: <https://www.deq.virginia.gov/news-info/shortcuts/training-certification>

DEQ Wastewater Operator Training Website: <https://www.deq.virginia.gov/water/wastewater/operator-training>

Virginia Resources Authority Website: <https://www.virginiaresources.gov/>



OAA Grants to Cities & Counties

VAPDC FINDING FUNDING FOR THE FUTURE WORKSHOP
HAMPDEN-SYDNEY COLLEGE
AUGUST 12, 2026



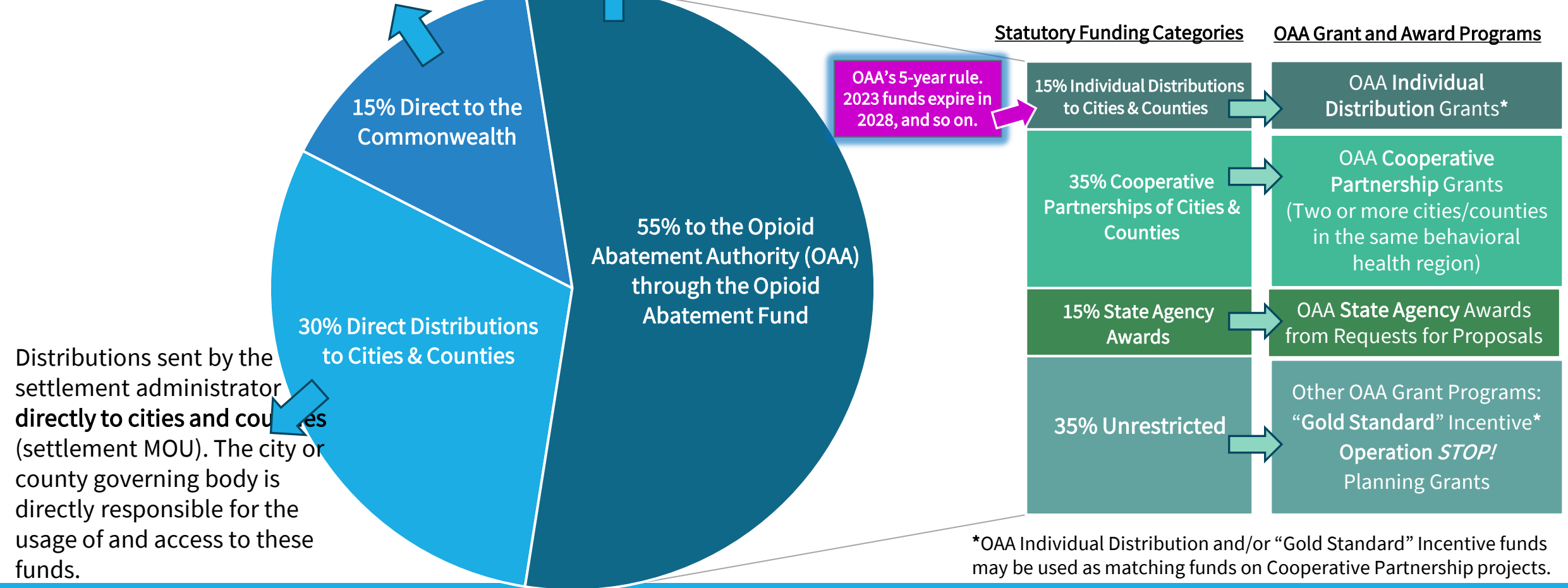
Opioid Settlement Funding Distribution



Virginia's Opioid Settlement Distribution Model and How to Access Funds

Distributions deposited to the **Commonwealth Opioid Abatement and Remediation (COAR) Fund** (§2.2-2377). Accessed via appropriations process.

Distributions deposited to the **Opioid Abatement Fund** (§2.2-2374), administered by the Opioid Abatement Authority (OAA) through grants and awards (§2.2-2370).



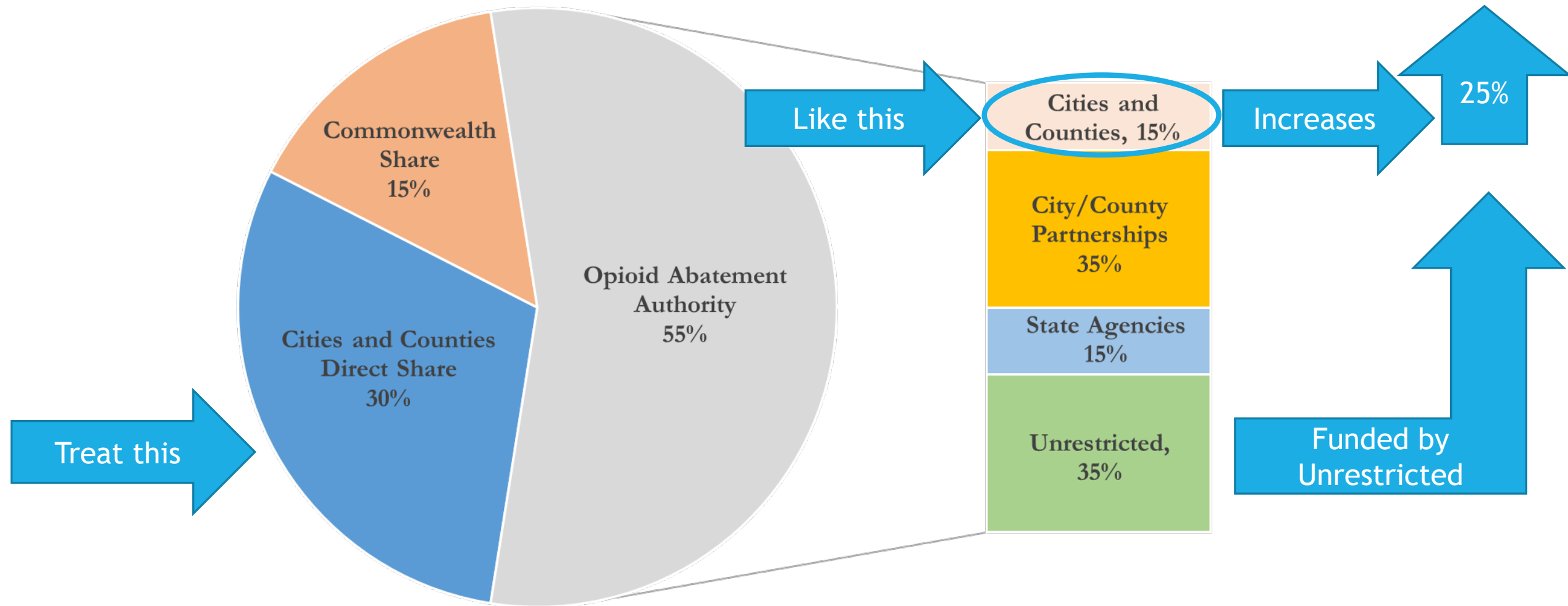


Virginia's Requirements on the use of OAA Funds Exceed the Requirements of the National Settlement Agreements

- 100% of the OAA's disbursements to cities, counties and state agencies *must be* spent on abatement efforts.
- There is no reimbursement of previous costs or supplanting allowed.
- No indirect charges allowed.
- Recipients must report outcomes to OAA on an annual basis and allow OAA to monitor the programs.
- Only Cities, Counties, or State Agencies may be direct recipients



OAA's Gold Standard Incentive



Alexandria City	Alleghany County	Arlington County	Augusta County	Bedford County	Bristol City	Brunswick County
Buena Vista City	Caroline County	Charlottesville City	Chesapeake City	Chesterfield County	Clarke County	Colonial Heights City
Covington City	Culpeper County	Danville City	Dickenson County	Dinwiddie County	Fairfax City	Fairfax County
Floyd County	Franklin County	Fredericksburg City	Giles County	Gloucester County	Halifax County	Hampton City
Harrisonburg City	Henrico County	Henry County	Hopewell City	James City County	King George County	Lexington City
Louisa County	Madison County	Martinsville City	Mathews County	Mecklenburg County	Montgomery County	Newport News City
Norfolk City	Orange County	Page County	Patrick County	Petersburg City	Pittsylvania County	Powhatan County
Prince George County	Prince William County	Pulaski County	Radford City	Richmond City	Roanoke City	Roanoke County
Rockbridge County	Rockingham County	Russell County	Shenandoah County	Smyth County	Spotsylvania County	Stafford County
Staunton City	Surry County	Sussex County	Tazewell County	Virginia Beach City	Warren County	Washington County
Waynesboro City	Williamsburg City	Winchester City	Wise County	Wythe County	York County	



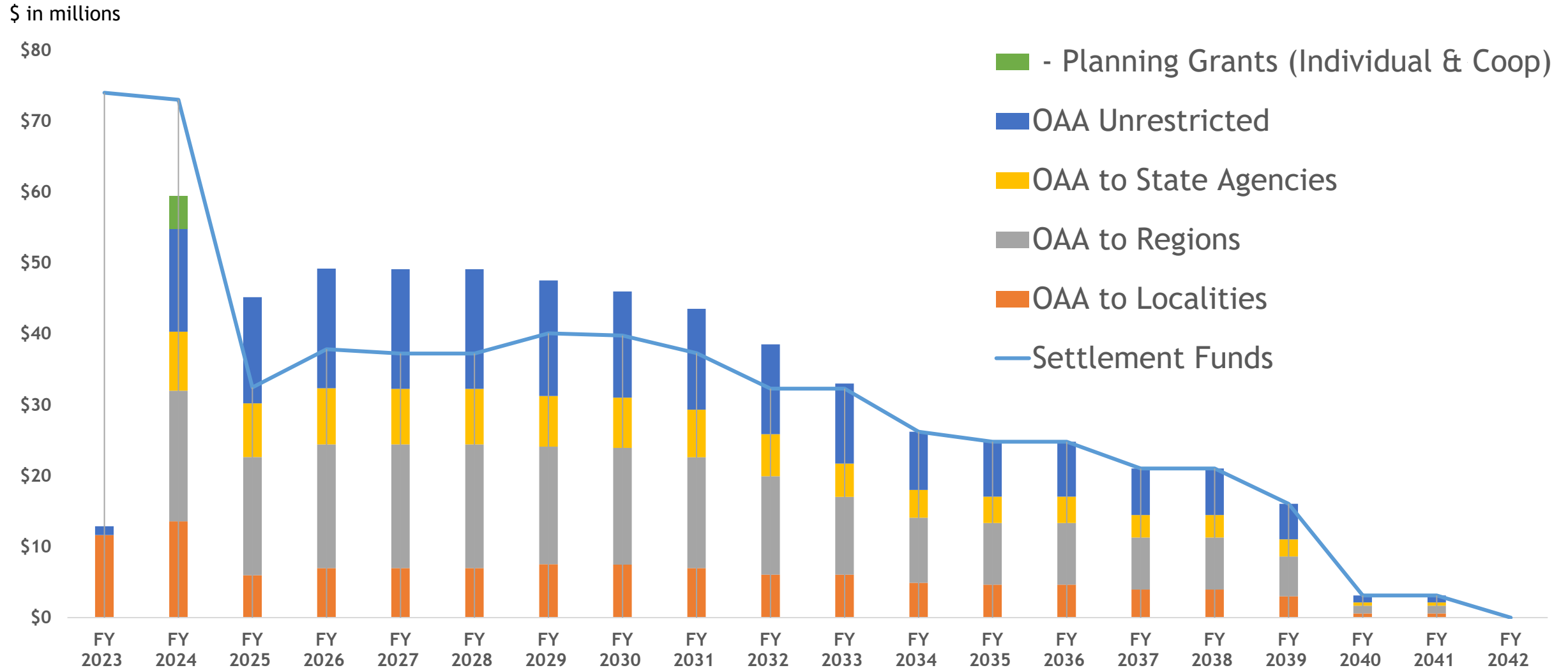
Exhibit E: Allowable Uses of Settlement Funds

Nine Core Strategies

1. Naloxone distribution
2. Medication for opioid use disorders (OUD)
3. Pregnant and postpartum women
4. Expanding treatment for neonatal abstinence syndrome
5. Warm hand-off and recovery services
6. Treatment for incarcerated population
7. Prevention programs
8. Expanding syringe service programs
9. Data collection / research



Budgeted OAA Settlement Revenues & Expenses





Resources, Trends, & Challenges



Areas where Virginia local governments are making investments with opioid funds

- Youth prevention education using evidence-based programs
- Naloxone distribution and “leave behind” programs
- Mobile treatment programs
- Behavioral health crisis response teams (988 instead of 911)
- Crisis receiving centers (no wrong door)
- Recovery courts and jail diversion programs
- Treatment in local jails – both therapeutic and medication – and re-entry planning
- Foster care prevention through proactive efforts to divert parents to treatment
- Focused efforts to support kinship care
- Recovery supports: transportation, recovery housing, job training, job pipelines



Trends, Challenges, and Strategies

Many Cities and Counties are not applying for their “Individual Distribution” grants

- The OAA Board of Directors has adopted a policy for cities and counties to apply for their Individual Distribution amounts within five consecutive application periods from when the funds were made available.
- Individual Distribution funds available in FY2023 must be applied for by Spring deadline in 2028
 - For FY2024, applied for by April 1, 2029, as so on

Implementation of the proposed programs/efforts – realistic timeframes needed

- Proposed performance measures and implementation timeline are important!

Lack of clarity about partners/subcontractors involved: CSBs, Non-profits, Private providers, etc.

- State and local procurement laws and policies still must be met!



Maximizing funding with limited resources and capacity

1. Identify a subrecipient(s) capable of administering/managing the project

- If an organization is already receiving state or federal funding, they may have experience and capacity to manage an OAA funded project.
- Community Service Boards, Health Department, Department of Social Services, Regional or Local Jails, Medical or Mental Health Practices, Places of Worship, Non-Profits, School Systems (Student Services), First Responders, etc.

2. Expanding on existing programs/projects in your community

- Who in your community is already working in this space? What could they do with additional funding?

3. Develop a regional initiative

- Can use Direct Distribution, Individual Distribution, and/or Gold Standard funds to match Cooperative Funding request
- Use Cooperative Funds to 'start-up' initiative or for capital expenses and use combined Individual Distribution, and Gold Standard funds to support project sustainability

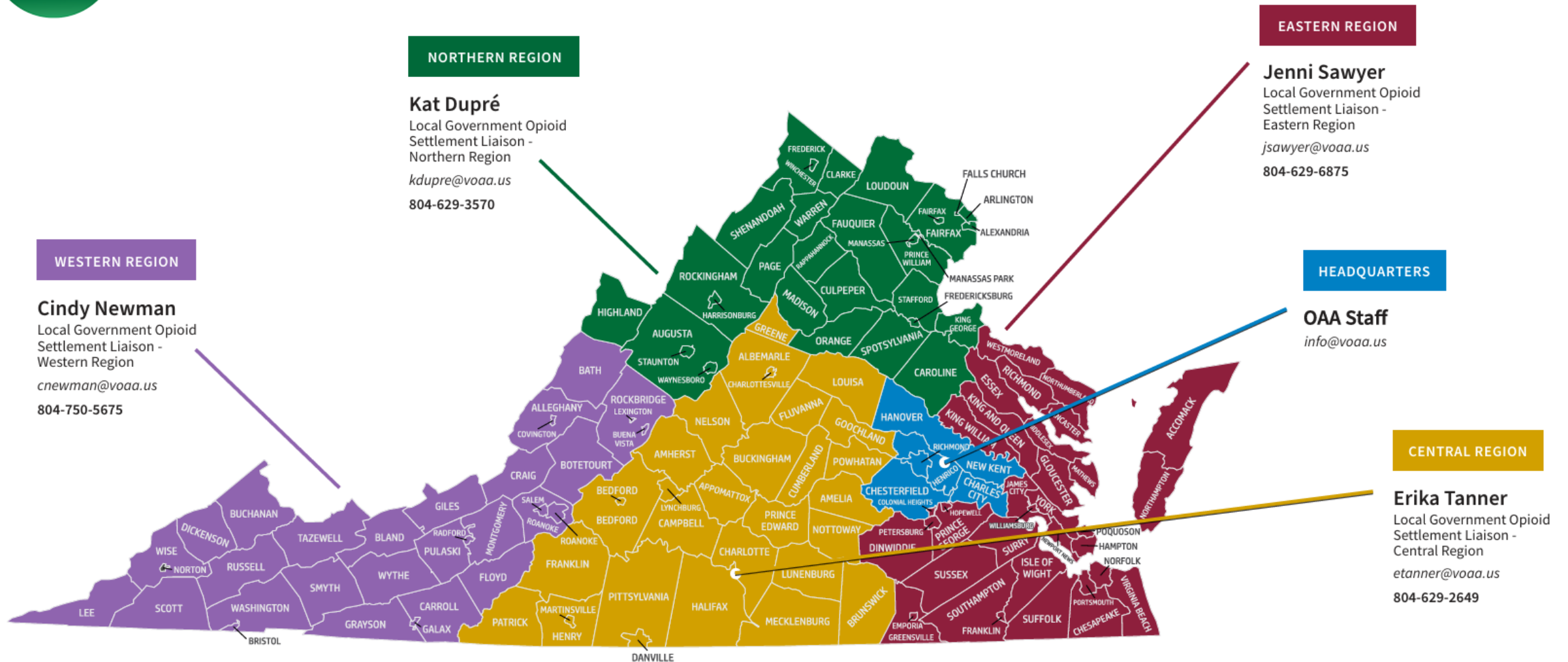


Resources and Reference Information

- OAA Grants Public Dashboard [Virginia Opioid Abatement Authority Dashboard](#)
- Summaries and Recommendations from Cities and Counties FY 2027 Awards [FY-2027-City-County-Recomendation-Summary.pdf](#)
- Abatement Academy recording at www.voaa.us/abatement-academy
- Opioid Epidemic Financial Impact [Opioid Data: Financial Impact](#)
- Virginia Opioid Abatement Toolkit [Home | Virginia Opioid Abatement Toolkit](#)
- Virginia Substance Use Disorder Analytics (SUDA) Public Reports [Virginia SUDA](#)
- City and County Estimated Settlement Payments Look-up Tool [Estimated Lookup Tool FY2022 through FY2039](#)
- Distributors & Janssen List of Opioid Remediation Uses [Exhibit E](#)



Local Government Opioid Settlement Liaisons





Erika Tanner

**Local Government Opioid Settlement Liaison-
Central Virginia Region**

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Virginia Opioid Abatement Authority

www.voaa.us

Click [here](#) to subscribe to the OAA Mailing List for News and Updates



Making WEP Work for Your Community

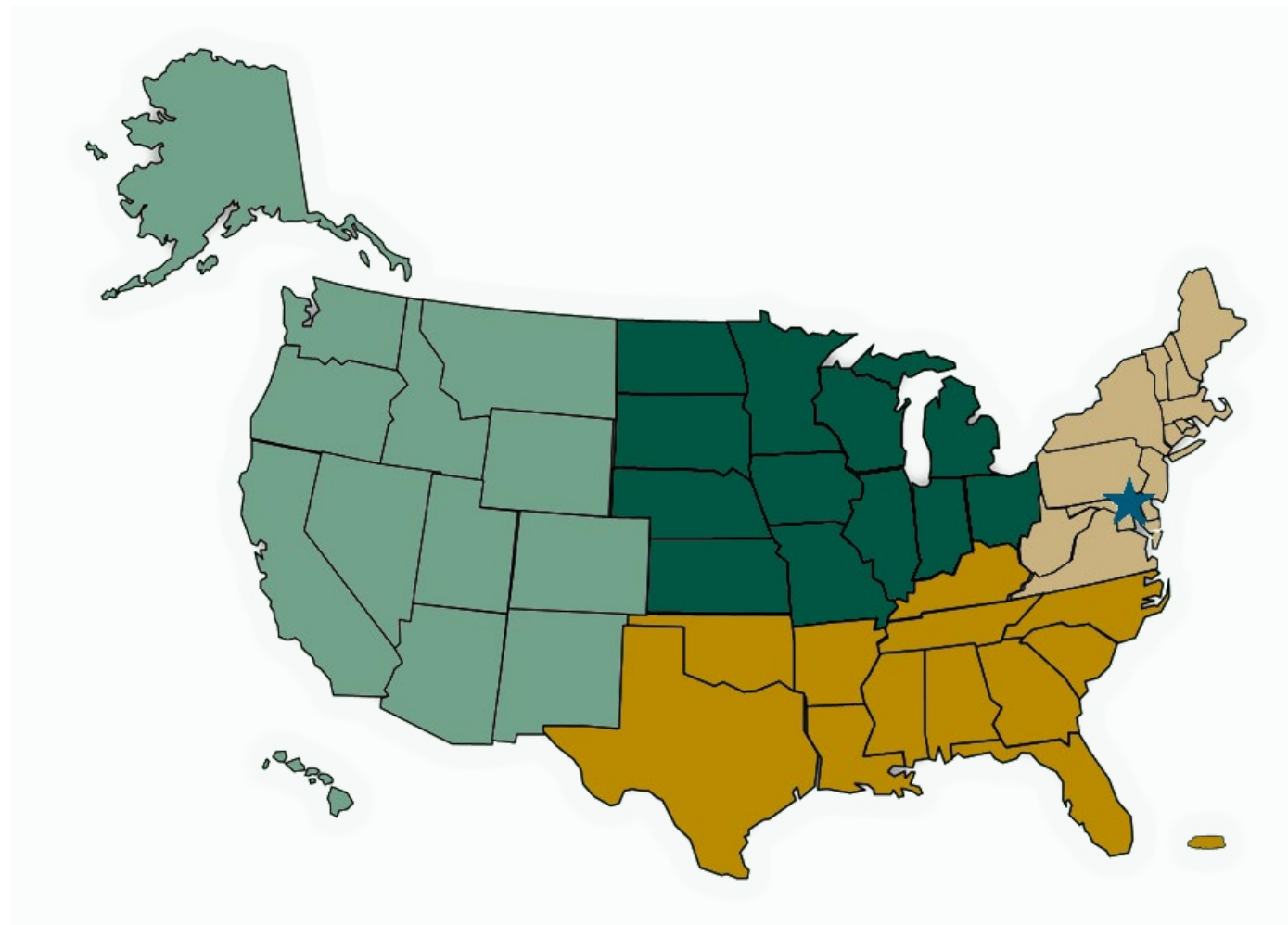
Structured to Support Rural People Nationwide

4 Regions

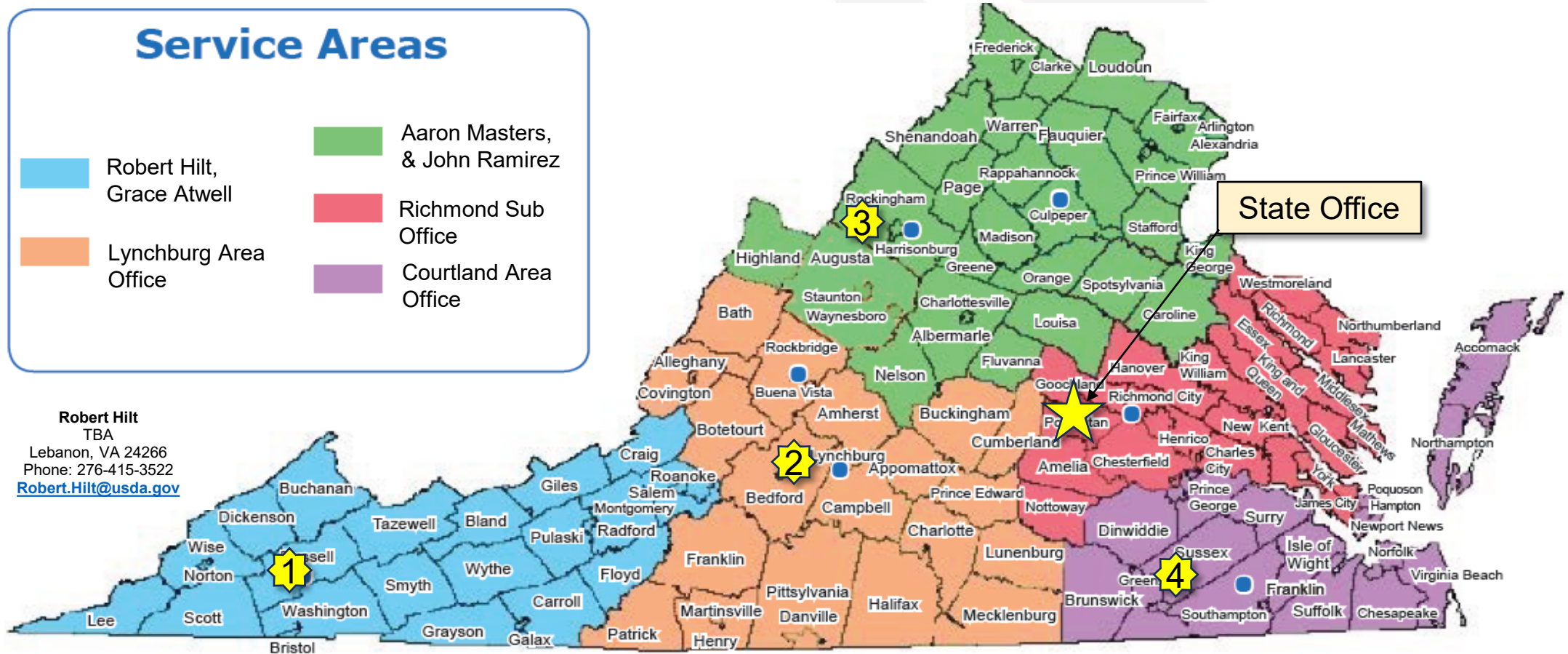
47 State Offices

400 Area Offices

1 National Office in DC



Rural Development Area Offices in Virginia



WEP BASIC PROJECT FLOWCHART

APPLICATION PHASE





WEP Applicant Eligibility

- **Applicant Types**

- Public Bodies – Town, City, County, District or Authority
- Nonprofits – Association, Cooperative or Private Corporation
- Indian Tribes – Federally Recognized Tribes

- **Applicant Must:**

- Own the system
- Have legal authority to operate and maintain it

- **Service area**

- Rural and incorporated areas with populations no greater than 10,000

WEP Project Eligibility

New construction, expansion and improvements to include, but not limited to:

- Line installation
- Treatment facilities
- Treatment capacity
- Related fees (legal, engineering, environmental, land, interest during construction, etc.)



WEP Interest Rates and Grant Eligibility

Based on Median Household Income (MHI) for service area:

Tier	MHI	Interest Rate*	Grant Eligibility
Poverty**	< \$54,819	2.875%	Up to 75%
Intermediate	\$54,819 to \$68,524	3.750%	Up to 45%
Market	> \$68,524	4.750%	None

* As of July 1, 2026 thru September 30, 2026

**If the project is correcting a health or sanitary standard *and* the MHI limit is met.

WEP Direct Loan & Grant

- May be necessary to reduce user costs to a reasonable level as compared to similar systems
- Monthly user costs compared to:
 - Similar Systems
 - Median Household Income
- Loan to grant ratio typically 70% loan / 30% grant
- Grants are based on MHI of the service area, the applicant's financial situation, available allocation, similar systems and rates being charged



WEP Direct Loan & Grant

- Fixed interest rates with no prepayment penalty and up to 100% financing
- Loan repayment shall not exceed the useful life of the facility or 40 years, whichever is less
- Unable to finance the proposed project with existing resources or through commercial credit at reasonable rates and terms
- Interim financing required for all loans over \$500,000; after these funds have been disbursed, RD closes long-term financing which allows the municipality to retire the interim financing
- Loans must be adequately secured by a General Obligation Bond, a Revenue Bond or combination of both.

WEP Direct Loan & Grant Funds Eligible Uses

- Funds may be used for:
 - Construction costs
 - Purchase of existing facilities to improve or prevent loss of service
 - Legal fees
 - Engineering fees
 - Land acquisition
 - Water and land rights
 - Permits
 - Equipment
 - Capitalized Interest
- Application preparation is not an eligible project expense



WEP Project Examples

Town of Elkton

Upgrade WWTP, pump station, and sewer lines

- Project Cost: \$27M
- RD Loan: \$15.6M
- RD Grant: \$7.7M
- Other funding (DEQ): \$3.7M



WEP Project Examples

Nelson County Service Authority

Schuyler WWTP & Sewer Line Upgrades

- Project Cost: \$5.2M
- RD Loan: \$1.3M
- RD Grant: \$3.9M



WEP Project Examples

Town of Strasburg

New WTP, pump station, and other improvements

- Project Cost: \$14M
- RD Loan: \$11.554M
- RD Grant: \$2.459M



Getting Started

1. Obtain Professional Engineering Services
 - Preliminary Engineering Report (PER)
 - Environmental Report (ER)
2. Prepare grant and/or loan applications
 - Accepted year-round
 - All WEP loan and/or grant applications are required to be submitted via RD Apply





WEP Predevelopment Planning Grants

- For development of Preliminary Engineering Reports (PER) and/or Environmental Reports (ER)
- Up to \$60,000 grant or 75% of eligible project costs with 25% match
- Eligibility
 - Public bodies, nonprofits, Native American tribes
 - Population < 10,000
 - MHI < \$54,819 (80% of average statewide MHI)



WEP SEARCH Grants

- Special Evaluation Assistance for Rural Communities and Households
- Used for development of Preliminary Engineering Reports (PER) and/or Environmental Reports (ER)
- Up to \$30,000 grant or 100% of eligible project costs (no matching funds)
- Eligibility
 - Public bodies, nonprofits, Native American tribes
 - Population < 2,500
 - MHI < \$54,819 (80% of average statewide MHI)



WEP ECWAG

- Emergency Community Water Assistance Grants
- Help eligible communities prepare or recover from an emergency that threatens the availability of safe, reliable drinking water
- Events included, but not limited to:
 - Drought or flood, earthquake, tornado or hurricane, disease outbreak, chemical spill leak or seepage.
- Water transmission line grants up to \$150,000
- Water source grants up to \$1,000,000
- Eligibility
 - Public bodies, nonprofits, Native American tribes
 - Population < 10,000

Acquiring the Best Financial Package

- Loans, grants, and combinations
- Partnerships with:
 - Virginia Dept. of Health (VDH)
 - Virginia Dept. of Housing and Community Development (DHCD)
 - Virginia Resources Authority
 - Virginia Tobacco Indemnification Commission
 - Virginia Dept. of Environmental Quality (DEQ)
 - U.S. Economic Development Administration
 - U.S. Environmental Protection Agency



Preparing your application

All new loan and/or grant applications are required to be submitted via RD Apply



1. To create an application a Level 2 eAuthentication ID is required to be able to access RDApply
2. You will need to be approved as an Authorized Representative for your organization

RD Apply Resources

- RD Apply Customer User Guide
 - <https://www.rd.usda.gov/media/file/download/water-and-environmental-customer-user-guide.pdf>
- RD Apply Authorized Representative Request
 - For any issues with sending the request or supporting documentation
 - Email: rd.va.general.inquiries@usda.gov
 - Please include in the subject line 'CP RD Apply Inquiry – Your Entity's Name'
 - A CP employee will reach out directly

For inquiries send email to:

RD.VA.General.Inquiries@usda.gov

Subject Header to include 'Community Programs Inquiry'

Questions?

For program information, regulations, and
forms, please visit our website:
www.rd.usda.gov



When Rural People Thrive, America Thrives